

Print Rate Cards \$ Financial Times



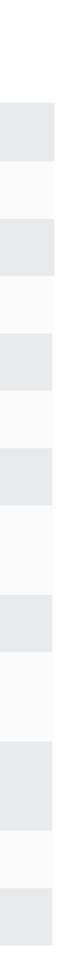


Financial Times Newspaper \$

WEEKDAY – COLOUR PRIME

	Size	Worldwide	Europe including UK	UK	US	Asia
Front Page Solus	8in x 4 7/16in	\$52,970	\$38,019	\$21,359	\$14,015	\$10,597
Back Page Solus*	9 13/16in x 6 11/16in	\$54,679	\$42,044	\$24,645	\$21,195	\$17,744
Page 3	Half, Junior, Quarter	\$205,046	\$149,684	\$89,379	_	_
Page 5	Super Prime Full Page	\$259,019	_	-	-	-
	Full Page	\$243,000	\$17,892,223	\$105,645	_	-
	Junior/Half Page	\$190,259	\$138,889	\$80,671	-	-
Page 7 (Section 1 only)	Full Page	\$231,532	\$170,189	\$100,131	_	_
	Junior/Half Page	\$174,980	\$127,776	\$74,218	-	-
Arts Page (Section 1 only)	Quarter Page	\$88,341	\$65,102	\$44,939	_	_
Opposite Big Read (Section 1 only)	Full Page	\$231,532	\$170,189	\$100,131	_	_
	Junior/Half Page	\$174,980	\$127,776	\$74,218	_	_
Markets Data Strip	3 1/8in x 13 9/16	\$54,548	_	\$23,132	_	_

*Runs as 9 13/16in x 13 9/16in in Section 2 on Monday

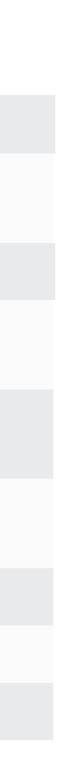


WEEKDAY – STANDARD COLOUR – RUN OF PAPER

	Size
Full Page *for Asia & US rates	560mm x 345mm
Junior Page	380mm x 230mm
Half Page *for Asia rates	280mm x 345mm
Quarter Page *for Asia and US rates	280mm x 170mm
Eight Page** *on all rates	140mm x 170mm
Strip	200mm x 345mm
DPS Centre	560mm x 715mm
Fireplace	380mm x 485mm

*Sold on a week-commencing basis **Subject to availability

	Worldwide	Europe including UK	UK	US	Asia
m	\$222,627	\$163,643	\$96,280	\$46,497	\$29,410
m	\$141,692	\$104,143	\$60,436	_	_
m	\$161,014	\$118,345	\$68,677	_	\$21,359
m	\$84,943	\$62,598	\$43,211	\$19,387	\$14,787
n	\$42,472	\$31,299	\$21,605	\$9,694	\$7,394
m	\$136,369	\$100,223	\$58,819	-	_
n	\$445,253	\$323,671	\$21,304	_	_
m	\$346,673	\$254,805	\$172,515	_	_



WEEKDAY – MONO – RUN OF PAPER

	Size
Mono ROP Section 1* ** for US and Asia rates	SCU
Mono ROP Section 2	SCU
Floating Rate Notices	_

Column	Width
1	53mm
2	112mm
3	170mm
4	230mm
6	345mm

*Minimum 20cm x 2 columns **Will appear in Section 1 or 2, subject to availability

Worldwide	Europe including UK	UK	US	Asia
\$518	\$394	\$217	\$112	\$58
\$575	\$444	\$273	_	-
\$401	\$315	\$210	_	_

WEEKDAY – CLASSIFIED SINGLE COLUMN UNIT (SCU)

	Size	Worldwide
Business Opportunities	SCU	\$329
Business Wanted	SCU	\$329
Public & Legal Notices	SCU	\$329
Business for sale	SCU	\$329
Commercial Propert	SCU	\$164





Business Education \$

WEEKDAY – Business Education	
Monday Newspaper	Mono SCU
	Colour SCU
Broadsheet Report	Mono SCU
	Colour SCU

Worldwide	Europe inc UK	UK	US	Asia	CEMEA
\$169	\$169	\$136	\$112	\$58	\$136
\$220	_	-	-	-	-
\$312	\$312	\$189	\$158	\$95	\$189
\$381	\$381	\$228	\$191	\$113	\$228





Special Reports \$

WEEKDAY – Special Reports		WW Colour	WW Mono
Front Page	Half Page	\$131,440	\$70,320
Back Page	Colour SCU	\$164,793	\$140,641
	Mono SCU	\$124,868	_
Page 3	Half or Junior page	\$112,874	\$60,725
Run of Report	Full Page	\$144,748	_
	Half Page	\$98,909	_
	Junior Page	\$87,040	_
	Quarter Page Solus	\$69,499	_
	Quarter Page (not solus)	\$51,590	_
	SCU	_	\$361



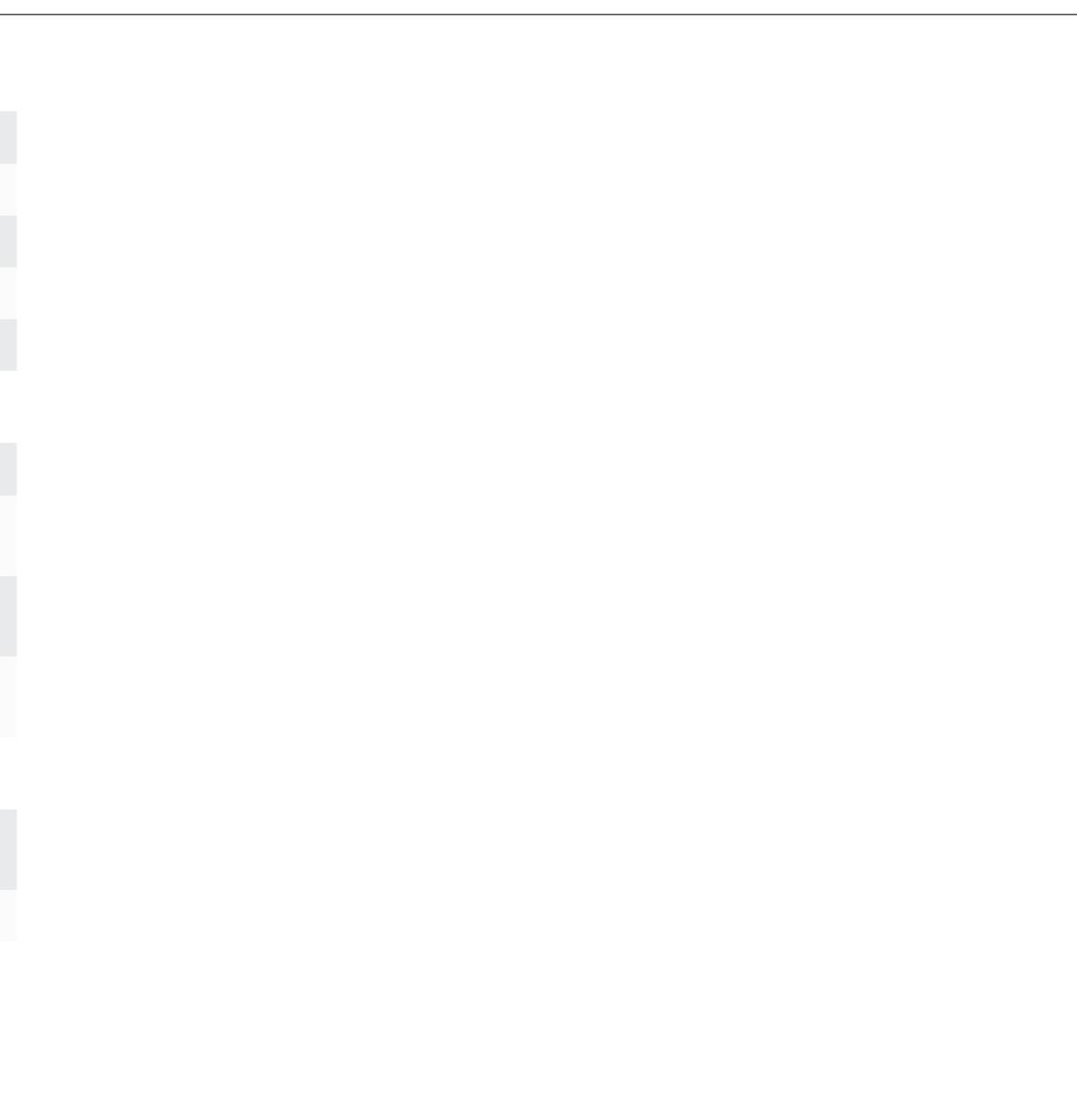
Weekday \$



Newspaper (CPT)	\$
UK	\$287
Europe	\$239
USA	\$325
Asia	POA

HTSI Magazine (CPT)	\$
How to Spend It UK (loose A5 card)	\$275
How to Spend It USA (loose A5 card)	\$283
How to Spend It (Bound in)	POA

FT Weekend Magazine (UK)	WW Colour
FTWE – Bound In ONLY	\$287



Weekday – Managed Funds & Investor Relations – \$

Managed Funds Service 6 day lisiting – Minimum of 3 lines

UK Authorised Funds

Offshore Domiciled Funds

Managed Funds Service 2 day lisiting – Minimum of 3 lines

UK Authorised Funds

Offshore Domiciled Funds

Managed Funds Logos

All Print Issues (6 day Isiting)

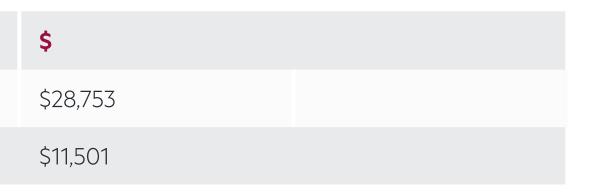
FTfm, FT Weekend (2 day listing)

Investor Relations Financial Times Share Service

Daily share price listing in the FT Share Service section and an enhanced Equities page on FT.com

\$	
\$2,760	per line per annum
\$2,095	per line per annum

\$	
\$1,257	per line per annum
\$1,643	per line per annum



\$	
\$4,765	per line per annum

Trading Directory \$

Trading Directory	
4x3	
6x3	
8x3	
10x3	

Print Packages

Weekday Classified SCU – Worldwide

Print & Digital Packages Packages

Package 1

Package 2

Package 3

Package 4

3 Months	6 Months	12 Months
\$38,998	\$64,997	\$112,649
\$40,694	\$67,823	\$117,547
\$46,766	\$77,918	\$135,015
\$48,748	\$81,230	\$141,068

Rate	
\$353	

Details	Rate
2 x Quarter Page ROP FT Weekday 100k impressions ROS FT.com over 30 days	\$41,075
2 x 16x3 Box ROP FT Weekday 85k impressions ROS FT.com over 30 days	\$23,002
2 x 10x2 ROP FT Weekday 75k impressions ROS FT.com over 30 days	\$14,787
2 x 6x2 ROP FT Weekday 50k impressions ROS FT.com over 30 days	\$11,501



Section 1\$



FT Weekend – Section 1 – \$

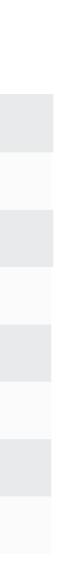
WEEKEND – COLOUR PRIME – RUN OF PAPER

	Size	Worldwide	Europe including UK	UK	US	Asia
Front Page Solus	8in x 4 7/16in	\$32433	_	_	_	_
Back Page Solus	9 13/16in x 6 11/16in	\$575	_	-	_	-
Page 3	Half, Junior, Quarter	\$401	\$49,448	\$210	_	_
Page 5	Super Prime Full Page	_	_	_	_	-
	Full Page	_	_	_	_	_
	Junior/Half Page	_	_	_	_	-
Page 7 (Sec 1 ONLY)	Full Page	_	_	_	_	_
Page 7 (Sec 1 ONLY)	Junior/Half Page	-	_	-	_	-



WEEKEND – STANDARD COLOUR – RUN OF PAPER

	Size	Worldwide	Europe incl UK	UK	US	Asia
Full Page	22 1/16in x 13 9/16in	\$105,993	\$87,776	\$67,718	_	_
Junior Page	14 15/16in x 9 1/16in	\$47,470	\$39,228	\$30,328	-	_
Half Page	10 15/16in x 13 9/16in	\$52,997	\$43,888	\$33,859	_	_
Quarter Page	10 15/16in x 6 11/16in	\$26,498	\$21,944	\$16,929	-	_
Strip	7 7/8in x 13 9/16in	\$41,640	\$34,411	\$26,603	_	_
DPS Centre	22 1/16in x 28 1/8in	\$211,986	\$175,551	\$135,436	_	_
Fireplace	14 15/16in x 9 1/16in	\$94,939	\$78457	\$60,656	_	_



WEEKEND – MONO – RUN OF PAPER

	Size
Mono ROP Section 1*	SCU

Column	Width
1	2 1/6in
2	4 7/16in
3	6 11/16in
4	9 1/6in
6	13 9/16in

*Minimum 20cm x 2 columns

Worldwide	Europe including UK	UK	US	Asia
\$225	\$189	\$138	_	_

WEEKDAY – CLASSIFIED SINGLE COLUMN UNIT (SCU)

CLASSIFIED SCU	Size	Worldwide
Contracts & Tenders	SCU	\$353
Business Opportunities	SCU	\$329
Public & Legal Notices	SCU	\$329
Business for sale	SCU	\$329
Commercial Propert	SCU	\$164





House & Home \$

House & Home

Front Page Solus

Full Page

Half Page

Quarter

Property Gallery

Property Gallery Strip

Size	WW Colour	WW Mono
100mm x 345mm	\$15,609	_
-	\$38,645	_
_	\$19,322	_
-	\$9,661	_
100mm x 83mm	\$1,314	_
100mm x 345mm	\$6,901	_

Life & Arts \$

WEEKEND – LIFE & ARTS – COLOUR PRIME

Front Page Solus

Back Page Solus

Page 2

Page 3 Colour/Mono

Page 4

Page 5 Colour/Mono

First Full Page Opportunity

Page 7

Size	WW Colour
8in x 4 7/16in	\$21,359
10 15/16in x 6 11/16in	\$28,706
Quarter Page	\$32,860
8in x 4 7/16in	\$20,538
Quarter Page	\$32,039
Strip (5 1/2in x 13 9/16in)	\$36,146
Junior Page	\$64,806
Half Page	\$64,806
Full Page	\$114,606
Junior Page	\$58,327
Half Page	\$58,327

WEEKEND – LIFE & ARTS (Inc. WW Colour Premium)

Colour

WEEKEND – LIFE & ARTS (Inc. WW Colour Premium)

Mono

*For Color SCU less than 1/4 Pg, please contact your usual FT representative

Size	WW Colour
Full Page	\$92,958
Junior Page	\$47,552
Half Page	\$52,106
Quarter Page	\$31,680
Strip (14 x 6)	\$34,848
Colour SCU*	\$279

Size	WW Colour
Full Page	\$53,161
Junior Page	\$23,975
Half Page	\$26,498
Quarter Page	\$13,249
Strip (14 x 6)	\$14,573
Mono SCU – All sizes	\$158

FT Weekend Magazine \$

WEEKEND – FT WEEKEND MAGAZINE – PRIMES

Size	UK
Inside DPS	\$40,582
Outside Back Cover	\$25,554
Inside Back Cover	\$18,730

WEEKEND – FT WEEKEND MAGAZINE – PAGES

Size	UK
1st Left Hand Page	\$19,872
1st Right Hand Page	\$19,872
Front Half	\$17,938
Run of Magazine	\$14,384

WEEKEND – FT WEEKEND MAGAZINE – DPS

Size	UK
Front Half	\$32,860
Run of Magazine	\$27,931

WEEKEND – FT WEEKEND MAGAZINE – FRACTIONAL SIZE Size UK

5126	ÖR
Half DPS	\$21,359
Half Page	\$8,544
Quarter Page	\$5,126
Vertical Strip	\$5,981
Food & Drink Box	\$3,615

HTSI \$



WEEKEND – HTSI – POSITION

Position

Inside DPS 1

Inside DPS 2

Inside DPS 3

Inside DPS 4

Inside DPS 5*

Inside DPS 6*

Inside DPS 7*

Inside DPS 8*

1st DPS after Contents

2nd DPS after Contents

Centre Spread

DPS Front Half

DPS (ROM)

WW	Europe	US	Asia
\$40,582	\$85,847	\$28,342	\$23,741
\$25,554	\$84,204	\$27,931	\$21,605
\$18,730	\$79,686	\$27,520	\$19,962
\$19,872	\$76,128	\$26,695	\$19,552
\$19,872	\$73,525	\$26,162	\$19,161
\$17,938	\$71,060	\$25,637	\$18,778
\$14,384	\$68,596	\$25,125	\$18,402
\$32,860	\$66,542	\$24,622	\$15,789
\$27,931	\$65,515	\$24,428	\$17,785
\$21,359	\$54,219	\$23,002	\$16,430
\$8,544	\$59,970	\$23,824	\$18,073
\$5,126	\$48,469	\$20,538	\$15,609
\$5,981	\$41,897	\$18,895	\$11,501

WEEKEND – HTSI – PAGES

Pages

Outside Back Cover

Left Facing Contents

Inside Back Cover

1st Right Hand Page

2nd Right Hand Page

3rd Right Hand Page

RHP Front Half

1st Left Hand Page

2nd Left Hand Page

Front Half Page

RHP (Run of Magazine)

Specified Positions*

Run of Magazine

WW	Europe	US	Asia
\$62,845	\$53,398	\$19,716	\$16,348
\$58,070	\$48,459	\$18,582	\$15,539
\$37,789	\$32,449	\$13,966	\$11,501
\$53,808	\$45,183	\$17,744	\$14,869
\$50,522	\$41,486	\$17,252	\$13,555
\$48,469	\$41,075	\$15,937	\$12,651
\$44,772	\$36,557	\$14,705	\$11,747
\$48,469	\$41,075	\$16,348	\$12,651
\$46,004	\$37,378	\$14,705	\$11,747
\$38,611	\$30,396	\$12,158	\$8,708
\$37,789	\$28,753	\$11,090	\$7,394
\$37,789	\$28,753	\$11,090	\$8,626
\$34,503	\$24,645	\$10,680	\$6,161

WEEKEND – HTSI – FRACTIONAL SIZES

Fractional Sizes

Half DPS

Half Page

Quarter Page

Vertical Strip

*Page facing Technopolis, Eclectibles & Smooth Guide

WW	Europe	US	Asia
\$39,843	\$31,217	\$12,323	\$5,751
\$19,305	\$13,144	\$6,983	\$3,697
\$9,858	\$7,394	\$4,518	\$2,875
\$10,269	\$8,215	\$4,929	\$3,286



WEEKEND – FT MONEY

Full Page ROP

Full Page*

Junior Page*

Junior Page ROP

Half Page ROP

Quarter Page ROP

Front Solus

Cover Wrap

SCU Rate

*Specified sites include 3, 5, & 7 and set sizes apply. Please speak to your FT rep for more details

WW	UK Colour	UK Mono
340mm x 262mm	\$33,172	\$25,220
Specified Position	\$36,003	\$36,003
Specified Position 250mm x 173mm	\$17,777	\$17,777
250mm x 173mm	\$16,282	\$12,388
170mm x 262mm	\$16,627	\$12,618
170mm x 129mm	\$8,330	\$6,309
262mm x 80mm	\$23,528	\$23,528
	POA	POA
	\$168	\$127

Art of Fashion \$

WEEKEND – FT MONEY

Primes

Inside Front Cover

Inside Front Cover 2

Inside Front Cover 3

Left Facing Contents

1st Right Hand Page

2nd Right Hand Page

1st Left Hand Page

Right Hand Front Half

Left Hand Front Half

Centre Spread

Inside Back Cover

Outside Back Cover

UK Colour	Run of Section	UK Colour
\$100,552	Run of Section	\$31,217
\$95,623	DPS	\$47,606
\$90,842		
\$50,112		
\$46,004		
\$45,183		
\$45,183		
\$43,211		
\$42,225		
\$70,239		
\$35,900		
\$52,083		

FT Wealth \$

	Worldwide
Inside DPS1	\$105,563
Inside DPS2	\$102,688
DPS (ROM)	\$49,290
Outside Back Cover	\$62,845
1st Right Hand Page	\$53,808
2nd Right Hand Page	\$50,522
Front Half Page	\$38,611
Specified Position	\$37,789
Run of Magazine	\$34,503

Europe	US	Asia
\$85,847	\$28,342	\$23,741
\$84,204	\$27,931	\$21,605
\$41,075	\$18,895	\$11,501
\$53,398	\$19,716	\$16,348
\$45,183	\$17,744	\$14,869
\$41,486	\$17,252	\$13,555
\$29,574	\$11,912	\$8,544
\$28,753	\$11,090	\$7,394
\$24,645	\$10,680	\$6,161

DPN \$



	\$
Inside Front Cover	\$17,
First full page	\$16
Second full page	\$15
Double page spread	\$28
Outside Back Cover	\$18
Full page	\$15
Half page	\$9,8
Quarter page strip	\$6,9
Cover wrap	\$41
Inserts	PO
Round Table	\$28
Spotlight	\$27

252	
430	
937	
753	
895	
198	
58	
83	
075	
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753	
931	



Financial Adviser \$

	\$	Special Positions	\$
Double Page Spread	\$23,214	Front Page Solus	\$6,728
Full page	\$11,606	IFA Run	\$9,347
Half Page DPS	\$16,249	Special Positions	_
Half Page / A4	\$8,123	Front Page Solus	\$6,728
Quarter Page Horizontal & Verticle	\$5,686	Third of a Page Inside Front Co	over \$5,175
5cm Strip	\$3,979	Third of a Page Outside Front	Cover \$7,132
		First 20 Pages	20%
Creative Options	\$	Positional Guaranteed	15%
	Y		

Creative Options	\$
Coverwrap	\$43,835
Bound-in Insert	\$32,876

Inserts	\$
Full Run	\$15,57

579



Investment Adviser \$

	\$
Double Page Spread (DPS)	\$19,111
Full Page	\$9,556
Half Page / A4	\$6,689
Quarter Page Horizontal	\$4,683
Strips (3cm)	\$3,278

Creative Options	\$
Coverwrap	\$37,78
Bound-in Inserts	\$27,6

Inserts	\$
Full Run	\$6,211

Special Positions	\$
Front Page Solus	\$5,86

366

789 .602

589 683

556

,111



Investors Chronicle \$

	\$
Full Page	\$6,572
Inside Front Cover	\$7,886
Inside Front Cover Special	\$11,830
1st Hand Right Page	\$7,229
Outside Back Cover	\$7,886
Half Page	\$3,450
Quarter Page	\$2,465

Inserts (per 1000)	\$
Subs	\$151
Full Run	\$128

72	
86	
330	



Money Management \$

	\$
Double Page Spread (DPS)	\$6,2
Full Page Color	\$4,6
Half Page Horizontal	\$3,2
Quarter Page Horizontal	\$2,3
Inside Front Cover DPS	\$7,3
Back Cover	\$5,7
Bookends	\$4,9
Ear Piece	-
Strips	\$3,9
DPS Strips (statistics) / Window Frames	\$2,4
Inserts per 1000 (full run)	\$38

43		
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51		
29		
02		
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8		

Creative Options	\$
Barndoors / Coverwrap	\$26,288
Belly Band & DPS	\$27,931
Tip On / Paper-clips	\$13,586
Polywrap	\$13,144
Highlighted Funds	\$493

Supplements	\$
Sole Supplement Sponsorship	\$26,288
Joint Sponsorship Packaging	\$7,394
Wraps On Supplements	\$13,144



PWM \$



Magazine – Professional Wealth Management – \$

	\$	Special positions	\$
Double Page Spread	\$15,582	Front Page Solus	\$37,84
Full page	\$9,805		
Half page	\$6,233	Additional	\$
		Options PDFs	\$726
Guaranteed Position	\$	Extra Copies	\$223
Inserts - 20g Full Run	\$9,010	Reprints	\$1,280
		Additional Thousand	\$254
	*		

	\$	Special positions	\$
Double Page Spread	\$15,582	Front Page Solus	\$37,84
Full page	\$9,805		
Half page	\$6,233	Additional	\$
		Options PDFs	\$726
Guaranteed Position	\$	Extra Copies	\$223
Inserts - 20g Full Run	\$9,010	Reprints	\$1,280
		Additional Thousand	\$254
	•		

Focus Partner Package	\$
4 Page Section	\$11,66
3 Page Section	\$10,4

\$
\$15,635
\$14,045
\$34,185
\$20,140

660

494

The Banker \$

Position	\$
Full Page 4/c (trim size)	\$22,098
Double Page Spread	\$37,707
Half Page Spread	\$23,166
Half Page Vertical	\$13,883
Half Page Horizontal	\$13,883
Third Page Vertical	\$11,419
Third Page Horizontal	\$10,819

Special Positions	\$
Inside Front Cover & Page 1	\$42,636
Inside Front Cover	\$26,206
Inside Back Cover	\$22,920
Outside Back Cover	\$27,027
Guaranteed Position +10%	_

Inserts	\$
Full Run	\$15,526
UK & Europe	\$10,597
UK	\$8,133
Rest of World	\$7,394

