

Friday Agreement - 2023

| Advertis | er Name | | | | | | |
|----------|---------|---------|---------|--|--|--|--|
| Tel | | Fax | Email | | | | |
| Mobile | | P.O Box | Emirate | | | | |

PERIOD: FROM 01.____. 2023 to 31.____. (Maximum 12 months)

NO. OF INSERTIONS: _____

| Size | Gross Rate (AED) | Negotiated Rate (AED) |
|----------------------------------|------------------|-----------------------|
| Gatefold | 70,718 | |
| Double Page Spread | 28,350 | |
| Full Page | 16,144 | |
| Half Page | 10,631 | |
| 1/3 rd Strip Page | 8,426 | |
| 1/4 th Strip Page | 6,930 | |
| Recipe Page (4 panels in a page) | 7,009 | |
| Strip Panel (194mm x 60mm) | 4,500 | |
| Strip Panel (194mm x 30mm) | 3,375 | |

1. Pricing includes VAT.

Contact for normants

- 2. Discounts are applicable on advertisements in Friday only.
- 3. A Debit Note will be issued at the end of the contract period, in case the number of bookings falls below the committed level of bookings.
- 4. The expenditure in Friday will be included in the commitment fulfilment for Gulf News Value-ad contract.
- 5. Payment Terms: Prepayment. Credit, if approved, will be for maximum 30 days from the date of invoice.
- 6. Payment Discounts: Not applicable.
- 7. The Agreement must be signed before the first insertion.
- 8. An Agency, signing on behalf of the advertiser, is responsible for maintaining the commitments stated above, inclusive of advertisements released by the advertiser directly or through other agencies.
- 9. Pricing and other terms & conditions are subject to change from January 2024.
- 10. Any revision in the terms of the Agreement will be mutually agreed to by both the parties in writing.
- 11. The Conditions of Acceptance of advertisements, which forms part of this Agreement, have been read, fully understood and agreed.

| | For Advertiser/Agency (strike off as appropriate) | For Al Nisr Publishing LLC |
|-------------------------------------|---|----------------------------|
| Name of authorised signatory | | |
| Designation | | |
| Signature | | |
| Date | | |
| Agency Name (If Signing Authority): | | |
| Seal/Stamp | | |

| Name | Designation | Tel |
|-------------------------------|--------------------|-----|
| Detelle of entry is made (I | 2 | |
| Details of entry in system (I | for Al Nisr only): | |
| By | Date | No. |

<u>2023</u>

<u>FRIDAY</u>

All Rates inclusive of Colour

General Display

| Size | AED |
|----------------------------------|--------|
| Gatefold | 70,718 |
| Double Page Spread | 28,350 |
| Full Page | 16,144 |
| Half Page | 10,631 |
| 1/3 Page | 8,426 |
| Quarter Page | 6,930 |
| Recipe Page (4 panels in a page) | 7,009 |
| Strip Panel (194mm x 60mm) | 4,500 |
| Strip Panel (194mm x 30mm) | 3,375 |

General Display Position Loadings

| Outside Back Cover | 100% |
|-------------------------------------|-----------|
| Inside Front Cover | 90% |
| Inside Back Cover | 85% |
| Page Facing Contents Page | 75% |
| Specified Page / Section | 60% |
| Right Hand Page | 45% |
| Advertorial / Photo shoot surcharge | 50% of FP |
| Advertorial / Photo shoot surcharge | 50% Of FP |

Pricing includes VAT.

<u>2023</u>

<u>DIGITAL - FRIDAY</u>

NEW AD FORMATS

| Ad Formats Across Devices | AED |
|---|--------------------|
| Social Media | Price upon request |
| Rich Media formats (overlay, expandables) | Price upon request |
| In-read video ads | Price upon request |
| Native ads - infeed | Price upon request |
| Sponsored Content/week | Price upon request |

TENANCY

| Ad Formats | | AED | | | | |
|--|--------|--------|--------|--------|--|--|
| Apps | | | | | | |
| Email blasts (per 1000 emails) 540 | | | | | | |
| Display | | | | | | |
| Position (Right Hand & Top of Page Premium) 7 days 14 days 21 days 30 days | | | | | | |
| Home Page | 9,360 | 14,040 | 20,590 | 26,210 | | |
| Channel Index Page + all pages in same channel | 13,110 | 20,590 | 29,950 | 38,370 | | |

Pricing includes VAT.