

### Captive audience

### MOTIVATE VAL MORGAN

### **Cinema Media Rates 2023** unrivalled advertising impact

Cinema turns audiences into customers

## on screen advertising INEMAS

#### 30-Second Four Weekly Film Advertising Rates

Seats

Screen

**OMR** 

Muscat

	Screen	Seats	OMR
l of Oman	IMAX	321	2,600
	2**	20	300
	3	174	1,700
	4	235	1,800
	5	235	1,800
	6	47	600
	7	49	600
	8	49	600
	9	49	600
	10	49	600
	11	49	600
	12	47	600
	GC1	49	1,150
	GC2	49	1,150
	GC3	49	1,150
Follow a	an English B	lockbuster	3 250

Mal

Follow an English Blockbuster 3,250 Follow an English Movie 2,600 Follow an Asian/Arabic Movie 1,900



GC -	- Gold	Class
	00.0	0.000

#MX4D

	Screen	Seats	OMR
Azaiba	1	102	900
	2	96	900
	3	129	1,100
	4	131	1,100
Follov	v an English Blo	ockbuster	1,250
Fo	llow an English	n Movie	1,000
Follow a	n Asian/Arabio	: Movie	1,000
MGM	MAX	170	1,150
	2**	48	350
	3	50	350
	4	75	600
	5	131	900
Follow	v an English Blo	ockbuster	1,500
1	Follow an Engli	sh Movie	1,200
Follow	an Asian/Arat	oic Movie	900
	Follow a Ki	ds Movie	650
	1000	-	



Material Requirements	
Minimum Standards	

#### For digital screens

		<ul> <li>Aud</li> </ul>
	on the above	
35% discount	on the above	

City Centre	MAX	255	1,900
Muscat	2	88	1,000
	3	149	1,500
	4	218	1,800
	5ຶ	60	1,000
	6	36	500
	7	36	500
	8	36	500
	9	36	500
	10	36	500
Follow	an English B	lockbuster	2,250
F	ollow an Eng	lish Movie	1,800
Follow	an Asian/Ara	abic Movie	1,500
City Centre	MAX	179	1,800
Qurum	2	150	1,500
	3	94	850
	4	95	850
	5	115	1,150

6 97 1,150 7 97 1,150 Follow an English Blockbuster 2,250 Follow an English Movie 1,800 Follow an Asian/Arabic Movie 1,250



· · · ·			
Du	1 (2)	 111	

75% discount		40% discou
30% loading	60 Sec	40% loadin

Rates not inclusive of taxes.

Censor charge of OMR 5 per location, per commercial.

### on screen advertising M VOX CINEMAS LOLIN

#### 30-Second Four Weekly Film Advertising Rates

Sohar			
	Screen	Seats	OMR
City Centre	MAX	300	900
Suhar	2	138	600
	3	95	400
	4	117	500
	5	44	170
	6**	48	170
	7	96	400
	8	79	350
	9	79	350
Follow ar	n English Blo	ckbuster	1,250
Folle	ow an Englis	sh Movie	1,000
Follow a	an Asian/Ara	abic Movie	600
	Follow a I	Kids Movie	650

TOM BERENG		N		
YOU CAL		UTRUN	YOUR	PAST
-			11/	
	21		К	
A /F				
W	-16	, Li	ΗЛ	
4		-	4	1
10		110	100	AL .
	-	2.00	Aller .	1
	-	1	2 TAN	
	-		-2-	1
10 30 4	2 I	1.00	21/2	456
	10	1	2 8	100
	See.	and the	and a	-
	100			The second
	100	15	100	1
	1.0	MA		
	人的視覺	MA	24	
	NUM C	16.00	-	
	And and		""""	
	1 (8)	1		The P
	104 10 4		Ci	16

#### Durations

07 Sec	75% discount	15 Sec	40% discour
45 Sec	30% loading	60 Sec	40% loading
75 Sec	75% loading	90 Sec	100% loading

Rates for other time lengths are available on required Rates for 'Follow a Movie' are for the entire period that the selected movie plays

• An additional 25% loading applicable on 'Follow a Movie' rates for English Blockbuster movies

1 week	60% discount	on the a
		on the a
3 weeks	10% discount	on the a

	Screen	Seats	OMR
Salalah	1	218	1,100
	2	220	1,100
	3	191	900
Follow a	n English B	lockbuster	1,250
Follo	w an Englis	sh Movie	1,000
Follow an A	Asian/Arab	ic Movie	1,000

#### Nizwa

Salalah

	Screen	Seats	OMR
Nizwa	MAX	226	900
Grand Mall	2	99	450
	3	60	300
	4	120	600
	5	46	230
Follow an	English Blo	ockbuster	1,250

Follow an English Movie 1,000

Follow an Asian/Arabic Movie 600



#### Material Requirements & Minimum Standards

#### For digital screens

- One DCP (Digital Cinema Package) for each location
  The visual should be 1998 x 1080 pixels and sound
- should be in Dolby Stereo at maximum 82dB • RAW File: High resolution .mov file (1998 x 1080 pixe
- OR TGA File

Audio: Full mix or seperate tracks with sync beeps











TM

#### Durations

07 Sec	75% dis
	75% loa

40% 40% 100%

Rates for other time lengths are available on reques

Pates for 'Follow a Movie' is for the entire period the selected movie is pla

1 week 2 weeks 3 weeks 60% discou 35% discou 10% discou on the above on the above on the above

#### **Material Requirements & Minimum Standards**

• RAW File: High resolution .mov file (1998 x 1080 pixels) OR TGA File

• Audio: Full mix of seperate tracks with sync be

NEMAS

#### Oman Blockbuster Package (30-Second Four Weekly Rates)

Maximise coverage of cinema audiences at VOX locations with the Oman Blockbuster Package. Your ad will appear on **58 screens** across 8 cinema locations. Four weekly 30-second rate OMR 25,385.

#### Follow a Movie Package

Position your brand by targeting audience of a specific English Blockbuster, English, Asian or Arabic movie.



#### English Blockbuster Movie

The commercial will play for as long as the movie runs in 8 Cinemas for a guaranteed period of 4 weeks for OMR 12,113.

- English Blockbuster movies are anticipated to run for 4 weeks
- If the movie runs for less than 4 weeks you will be offered another movie playing on the screen on which
  your advertisement ran in its last week, or you will be offered another movie playing on another screen
  (provided its completed a 2 week run)



#### **English Movie**

The commercial will play for as long as the movie runs in 8 Cinemas for a guaranteed period of 4 weeks for OMR 9,690.

Note:

Note:

- English movies are anticipated to run for 4 weeks
- If the movie runs for less than 4 weeks you will be offered another movie playing on the screen on which
  your advertisement ran in its last week, or you will be offered another movie playing on another screen
  (provided its completed a 2 week run)



#### Asian Movie

The commercial will play for as long as the movie runs in 8 Cinemas for a guaranteed period of 2 weeks for OMR 7,438.

#### Note:

- · Asian movies are anticipated to run for 2 weeks
- If the movie runs for less than 2 weeks you will be offered another movie playing on the screen on which
  your advertisement ran in its last week



#### Arabic Movie

The commercial will play for as long as the movie runs in 8 Cinemas for a guaranteed period of 2 weeks for OMR 7,438.

Note:

- Arabic movies are anticipated to run for 2 weeks
- If the movie runs for less than 2 weeks you will be offered another movie playing on the screen on which your advertisement ran in its last week

#### **30-Second Four Weekly Film Advertising Rates**

CIN

E M

A S

Muscat				
	Screen	Seats	OMR	
Avenues Mall	Macro XE+L1	312+40	3,200	
	P1	131	1,100	
	3*	97	1,000	
	4**+L4	94+37	2,400	
	P2+L2	145+40	2,400	
	Р3	133	1,250	
	P4	81	800	
	Р5	81	800	
	P6	103	1,150	
	P7+L3	134+46	2,400	
	Follow an	English Blockbuster	2,500	
	Follow	w an English Movie	2,000	
	Follow an A	Asian/Arabic Movie	1,000	

#### Sohar

	Screen	Seats	OMR
Oasis Mall	Macro XE1	260	800
	Macro XE2	97	350
	P1	98	350
	P2	92	350
	Р3	92	350
	Ρ4	148	500
	7*	78	400
	P5	148	500
	Follow an	English Blockbu	ster 1,000
	Fo	llow an English N	Novie 800
	Follow a	n Asian/Arabic M	Aovie 400

Minimum Standards For digital screens

#### Durations

07 Sec	75% discount	15 Sec	40% discou
45 Sec	30% loading	60 Sec	40% loadir
75 Sec	75% loading	90 Sec	100% loadir

Rates for other time lengths are available on requ Rates for 'Follow a Movie' are for the entire perioc that the selected movie plays

An additional 25% loading applicable on 'Follow Movie' rates for English Blockbuster movies

week 60% discount on the above weeks 35% discount on the above weeks 10% discount on the above

#### Salalah

	Screen	Seats	OMR
Dasis Mall	Масго ХЕ	230	900
	P1	109	500
	P2	109	500
	Р3	109	500
	P4	103	500
	Р5	109	500
	7*	67	400
	P6	101	500
	Follow an	English Blockbuster	1,250
	Follo	ow an English Movie	1,000
	Follow a	n Asian/Arabic Mov	ie 500



D	- Dro	mi	um

L - Luxury

\*Junior

\*\* 4D Emotion

Rates not inclusive of taxes.

## cinépolis

#### Oman Blockbuster Package (30-Second Four Weekly Rates)

Maximise coverage of cinema audiences at VOX locations with the Oman Blockbuster Package. Your ad will appear on **30 screens** across **3 cinema locations. Four weekly 30-second rate OMR 12,200**.

#### Follow a Movie Package

Position your brand by targeting audience of a specific English Blockbuster, English, Asian or Arabic movie.



#### English Blockbuster Movie

The commercial will play for as long as the movie runs in 3 Cinemas for a guaranteed period of 4 weeks for OMR 4,038.

- English Blockbuster movies are anticipated to run for 4 weeks
- If the movie runs for less than 4 weeks you will be offered another movie playing on the screen on which
  your advertisement ran in its last week, or you will be offered another movie playing on another screen
  (provided its completed a 2 week run)



#### **English Movie**

The commercial will play for as long as the movie runs in 3 Cinemas for a guaranteed period of 4 weeks for OMR 3,230.

#### Note:

Note:

- English movies are anticipated to run for 4 weeks
- If the movie runs for less than 4 weeks you will be offered another movie playing on the screen on which
  your advertisement ran in its last week, or you will be offered another movie playing on another screen
  (provided its completed a 2 week run)



#### Asian Movie

The commercial will play for as long as the movie runs in 3 Cinemas for a guaranteed period of 2 weeks for OMR 1,615.

#### Note:

- Asian movies are anticipated to run for 2 weeks
- If the movie runs for less than 2 weeks you will be offered another movie playing on the screen on which
  your advertisement ran in its last week



#### Arabic Movie

The commercial will play for as long as the movie runs in 3 Cinemas for a guaranteed period of 2 weeks for OMR 1,615.

Note:

- Arabic movies are anticipated to run for 2 weeks
- If the movie runs for less than 2 weeks you will be offered another movie playing on the screen on which
  your advertisement ran in its last week

# on screen advertising

### Premium Cinema Screens

**30-Second Four Weekly Film Advertising Rates** 

#### **Cinépolis Cinemas**

	Screen	Seats	OMR
Avenues Mall	L1	40	1,150
	L2	40	1,150
	L3	46	1,150
	L4	37	1,150

#### **VOX Cinemas**

	Screen	Seats	OMR
Mall of Oman	GC1 GC2 GC3	49 49 49	1,150 1,150 1,150









#### Durations

07 Sec	75% discount		40% discou
45 Sec	30% loading		40% loadin
75 Sec	75% loading		100% loadin
• Rates fo	r other time lengt		
1 weel	<s 35%<="" td=""><td>discount</td><td>on the above</td></s>	discount	on the above
2 weel		discount	on the above
3 weel		discount	on the above

#### Material Requirements & Minimum Standards

#### For digital screens

• One DCP (Digital Cinema Package) for each location • The visual should be 1998 x 1080 pixels and sound 

- should be in Dolby Stereo at maximum 82dB • RAW File: High resolution .mov file (1998 x 1080 pixe
- OR TGA File
- Audio: Full mix or seperate tracks with sync beep

L - Luxury

GC - Gold Class

### MOTIVATE VAL MORGAN

### **Oman Premium Screen Package**

#### Oman Premium Screen Package (30-Second Four Weekly Rates)

Maximise your coverage of sophisticated cinema audiences in the Oman with the Oman Premium Screen package. Your ad appears on **7 screens across 2 cinemas. Four weekly 30-second rate is OMR 6,038** inclusive of one digital transfer (DCP).





### Cinema Circuit Package

#### Oman Blockbuster Package (30-Second Four Weekly Rates)

Maximise your coverage of Oman cinema audiences across the **Motivate Val Morgan** circuit (VOX and Cinépolis) with the Oman Blockbuster package. Your ad appears on **88 screens across 11 cinemas. Four weekly 30-second rate is OMR 37,585** inclusive of one digital transfer (DCP).

#### Follow a Movie Package

Position your brand by targeting audience of a specific English Blockbuster, English, Asian or Arabic movie.



#### English Blockbuster Movie

The commercial will play for as long as the movie runs across the 11 VOX and Cinépolis locations (on every screen the movie plays) for a guaranteed period of 4 weeks for OMR 16,150.

#### Notes:

- English Blockbuster movies are anticipated to run for 4 weeks
- If the movie runs for less than 4 weeks you will be offered another movie playing on the screen on which
  your advertisement ran in its last week, or you will be offered another movie playing on another screen
  (provided its completed a 2 week run)



#### English Movie

The commercial will play for as long as the movie runs across the 11 VOX and Cinépolis locations (on every screen the movie plays) for a guaranteed period of 4 weeks for OMR 12,920.

#### Notes:

- English movies are anticipated to run for 4 weeks
- If the movie runs for less than 4 weeks you will be offered another movie playing on the screen on which your advertisement ran in its last week, or you will be offered another movie playing on another screen (provided its completed a 2 week run)



#### Asian Movie

The commercial will play for as long as the movie runs across the 11 VOX and Cinépolis locations (on every screen the movie plays) for a guaranteed period of 2 weeks for OMR 9,053.

#### Notes:

- Asian movies are anticipated to run for 2 weeks
- If the movie runs for less than 2 weeks you will be offered another movie playing on the screen on which your advertisement ran in its last week



#### Arabic Movie

The commercial will play for as long as the movie runs across the 11 VOX and Cinépolis locations (on every screen the movie plays) for a guaranteed period of 2 weeks for OMR 9,053.

#### Notes:

- Arabic movies are anticipated to run for 2 weeks
- If the movie runs for less than 2 weeks you will be offered another movie playing on the screen on which your advertisement ran in its last week

### 3D & 4D format

#### **3D**

Here are 3D conversion Source Movie requirements for better conversion

#### Video Specs

#### **High Quality**

- 4K
- 3840 × 2160 (Square pixels)
   @ 24fps

#### **Good Quality**

- 2K
- 2048 x 1080 (square pixels)
   @ 24fps

\*(If the fps is 25/30 will be pull-down and interpreted to 24 fps after 3D conversion)

- Formats Requirements
  - h.264/ h.265 Pro.Mp4/.Mov
  - Cineform.mov/.avi
  - Apple Pro.Res. mov

#### Audio Specs

Stereo L/R

#### 4DX

#### Format requirement

4D programming task is proceeded with the files **with an 8 second blank at the beginning** of the commercial for the 4Dx effects to start:

- MOV File with 8 sec blank at the beginning has to be 24fps
- DCP with 8 sec blank at the beginning

4Dx needs the above two format files for 4D programming and eventually they will deliver the DCP and Codes to client at the end of task.

#### Lead time of 4D programming task

- 1~2 weeks
- What happens then:
  - 4Dx proceeds with the 4D programming and delivers the DCP with Codes to receive feedback from us and the advertiser/agency
  - And additional revisions of 4D programming is proceeded according to the feedback and request for certain 4D effects.
- **,**

### digital advertising production (dcp)

#### STANDARD REQUIREMENTS FOR GOOD QUALITY TRANSFERS TO DCP

#### Picture Format\*

Image sequences with uncompressed or lossless compressed file types such as TGA or TIF with 1998 x 1080 (for widescreen)
 RAW File : High resolution .mov file (1998 x 1080 pixels) OR TGA File

#### Audio Format\*

- Full mix or seperate tracks for true Dolby transfers
- Separate, unmixed audio tracks for each element such as voice-over, music as AIFF or WAV files on CD or ProTools V.7 files on CD
- · Separate audio channels must be unmixed and unprocessed with any filters like 'maximize' or 'normalize
- Each track must have a sync signal at the beginning
- Stereo mix for reference on the video file



Safe Action: 36 pixels from left and right 21 pixels from top and bottom Safe Title: 71 pixels from left and right 41 pixels from top and bottom





#### Guidelines

Text and graphics must be within the 'safe title' area. Outside of the 'safe action area' has the risk to be cropped during projection.

The entire commercial including text & graphics must not be rendered in 'interlaced/field' mode. The commercial must be rendered in 'progressive/frame' mode.

There should be no problem with the general image quality. (Color and light inconsistency, compression defects, low sampling, underexposure, overexposure, transfers with bad connections, etc).

#### Alternative:

- Digital Betacam recording with 1.85:1 frame aspect ratio. (720 x 415 non-square pixels within the PAL frame of 720 x 576 non-square pixels)
- Master Film within tape formats and resolutions such as HDCAM (1920x1080), HDCAM-SR (1920x1080), Digital Betacam (720x576)

\*For Cinemascope, kindly contact our sales team.







### DCP (Digital Cinema Package) Specifications

If you are supplying us with finished DCP please ensure that the content supplied adheres to the specifications outlined below, and that files are pre-checked for quality.

Content is to be in widescreen 1.85:1(1998 x 1080) format due to technical restrictions on changing to cinemascope format. The images **should not** be in letter-box format.

Content is to be supplied on a USB flash drive or emailed via online file sharing portals such as wetransfer, dropbox etc.

DCPs which are in the normal ad presentation must be in Flat format. Scope DCPs are only accepted if the DCP is booked for sponsorship, ticker or silence your mobile position. Kindly get in touch with your respective sales representative on the position of the DCP.

When a DCP gets rejected, the title of the revised DCP must change. We will not accept the revised DCP with the same title as that of the original DCP.

#### For Example:

QC attempt 1: Client\_Brand\_ADV\_F\_EN\_AE\_51\_2K\_20160108\_IOP\_OV"

If attempt 1 fails, the title of the second DCP should be: Client\_Brand\_New\_ADV\_F\_EN\_AE\_51\_2K\_20160108\_IOP\_OV

If attempt 2 fails the title of the third DCP should be: Client\_Brand\_New2\_ADV\_F\_EN\_AE\_51\_2K\_20160108\_IOP\_OV

#### **PICTURE FORMAT**

The images shall be compressed with JPEG2000 ACTIVE IMAGE ONLY per the DCI specification and shall have the following attributes:

4:4:4 12 bits per sample, X'Y'Z' color space, DCI-P3 Color Gamut Image sizes:

• 2K scope: 2048 x 858

• 2K flat: 1998 x 1080

#### AUDIO FORMAT

The audio files shall have the following attributes:

- Files must be in reels matching the image file reels
- The sampling clock rate shall be exactly 48,000.000 Hz or 48 KHz at exactly 24 fps

The presentation level for sound must not exceed a loudness level of 82dB Leq.

#### SUBTITLES

For non-English DCP's, please ensure to provide English subtitles

### DCP (Digital Cinema Package) Specifications

#### SOUND LEVEL RESTRICTIONS

We require a loudness level that does not exceed an average of 82dB - JPEG 2000 sound elements. This standard is based on measurements by the Dolby LEQ Meter, which gives a numeric value to a loudness average over the length of a commercial. The sound level of 82dB is considered internationally to be the acceptable maximum level.

#### **DCP FORMAT**

The DCP files shall be wrapped using the MXF Interop for DCI. The DCP shall consist of the following types of files:

- Asset map
- Vol Index

• Packing List (PKL)

- Composition Playlist (CPL)s
- MXF Wrapped image track file(s)
- MXF Wrapped audio track file(s)

#### CONTENT KIND CATEGORIZATOIN

When creating the DCP, it is **mandatory** to categorize the "ContentKind" of the DCP with "advertisement" and **not** "feature"

#### IMAX REQUIREMENTS

- Aspect ratio must be 1998 X 1080
- Sound Level should be -6 db to -9db
- Picture frame rate must be 24 fps
- If 3D content needs to be played, need to contact IMAX team for encoding the DCP in IMAX 3d

### DCP (Digital Cinema Package) Specifications

#### COMPOSITION PLAYLISTS [CPLs] MUST COMPLY WITH THE DIGITAL CINEMA TITLE NAMING CONVENTION

The below describes the naming convention for the Content Title Text and Annotation Text fields in a Composition Playlist (CPL) for all Digital Cinema Packages (DCP).

The most significant information about the DCP is contained in the first 40 characters of the CPL text fields, to accommodate certain digital cinema servers with limited user interface character displays.

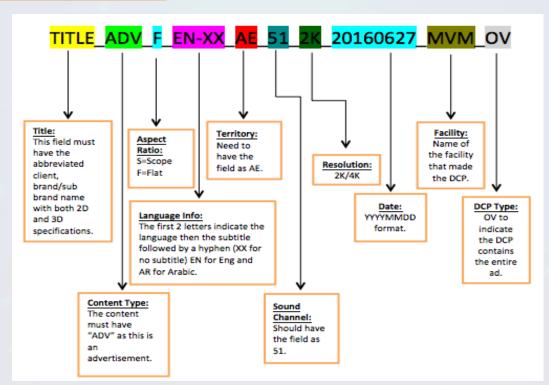
Additional information is included for servers that can display more than 40 characters.

The title name must appear in the Content Title Text field and it may appear in the Annotation Text field.

Underscores separate each field of information in the title name. Hyphens can be used to separate words or parts within a field.

No blank spaces are to be used. Generally, upper case letters are used, with lower case letters used in specific instances as described below.

#### DCP TITLE REQUIREMENTS



#### **Incorrectly Named DCP:**

- Client\_brand\_ENG-15secs
- Client\_04\_1\_dcp

#### Correctly Named DCP:

- Client\_Brand\_ADV\_F\_EN\_AE\_51\_2K\_20160108\_IOP\_OV
- Client\_Brand\_ADV-1\_F\_AR-EN\_INT-G\_20\_2K\_20160608\_SMPTE\_OV

#### N i С i a a S i g n e m d t n e

#### Contact

34th Floor, Media One Tower, Dubai Media City, PO Box 2331, Dubai, United Arab Emirates Phone: +971 4 3903550 Fax: +971 4 3904845 E-mail: valmorgan@motivate.ae www.motivatevalmorgan.com



