



MEDIA KIT 2020

VOGUE
ARABIA

VOGUE

ARABIA

Vogue is the world's leading authority on the fashion zeitgeist. It defines cultural change through the lens of style and incubates the next generation of design talent. Famous for its pristine aesthetic, polished photography, and dynamic editorial, it is the unrivalled publication to inspire and surprise its loyal readership.

Introduced in 2016 in a historic digital-first launch, *Vogue Arabia* has been one of the world's most visible, widely discussed luxury publications over the past two years, with its content seen by more than 150 million people worldwide. In one of the most exciting, dynamic regions today, *Vogue Arabia* is blazing a new trail in the brand's distinctive and lasting history.



VOGUE 2019 ISSUES



PRINT DISTRIBUTION

Vogue Arabia is the publication of record for the modern Arab woman and the definitive pan-Arab authority in fashion and luxury lifestyle

In addition to our regional markets, *Vogue* Arabia is available internationally through carefully selected premium points of sale, such as concept stores and high-end bookstores in relevant cities around the world



35,000

print run

DIGITAL REACH

With its digital-first launch, *Vogue Arabia* has the widest and most engaged digital audience among luxury/lifestyle publications in the Middle East. Each month, we engage more than a million people across our various platforms, primarily within the GCC region

2.8m

Page views

550,000

Unique visitors

1:56

Average session duration

770,000

Social media followers

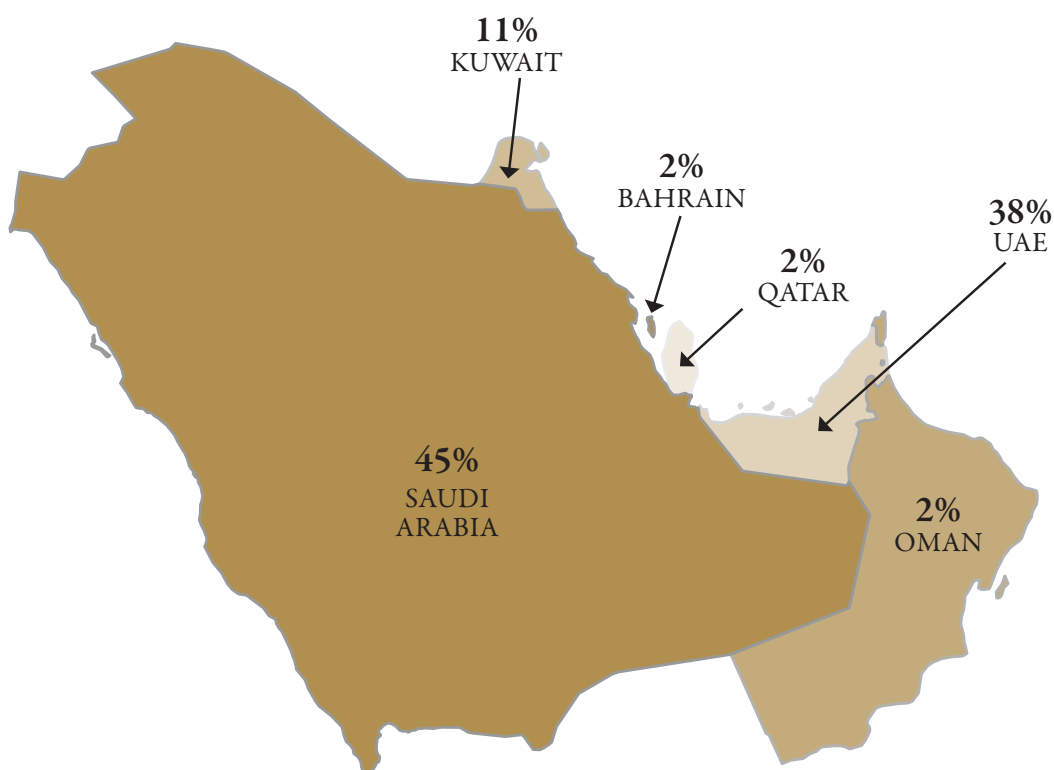


Age

45-54 5%
35-44 13%
25-34 51%
18-24 31%

Language

55% English
45% Arabic



EDITORIAL CALENDAR

JANUARY THE VOGUE VALUES

Celebrating Vogue's commitment towards diversity, sustainability, and the preservation of local crafts

FEBRUARY WORKING WOMAN

An ode to the big achievers and the Arab working woman

MARCH THE ANNIVERSARY ISSUE

Celebrating 3 years of Vogue in Arabia

APRIL IMMIGRANTS

Cultural patchwork and Arabs around the world
PLUS *Vogue Man Arabia* supplement
PLUS *Vogue Living* supplement

MAY THE RAMADAN ISSUE

Dedicated to the importance of family and giving back

JUNE THE ECO ISSUE

Dedicated to the power of nature

JULY/AUGUST COUNT ON ME

Issue dedicated to friendship

SEPTEMBER THE FASHION ISSUE

Dedicated to the latest trends

OCTOBER THE MAGIC OF THE UAE

Issue dedicated to the Emirates and its heroes
PLUS *Vogue Man Arabia* supplement

NOVEMBER DIVAS!

Celebrating the biggest divas in fashion

DECEMBER THE FUTURE ISSUE

How will our lives be in 100 years?
Closing the year looking forward

* Themes are subject to change

ADVERTISING RATES

PRINT

| POSITION | GROSS RATE (US\$) |
|-----------------------------------|----------------------|
| Gatefold (4 pgs) | 53,500 |
| Inside Reverse Gatefold (2 pgs) | 45,000 |
| IFCS (English/Arabic) | 35,000 |
| DPS 1 | 29,500 |
| DPS 1st Tunnel | 28,000 |
| Prime Single Page | 17,000 |
| LHP Facing Openers | 17,000 |
| DPS 2nd Tunnel | 26,000 |
| Full Page (First 1/3 of Book)* | 16,000 |
| Specific Position | 10% Loading |
| Consecutive Pages | 15% Loading |
| Special Operations | *Price on request |

DIGITAL

Vogue Arabia serves media campaigns to the GCC as synchronized roadblocks across desktop and mobile

| CPM | US(\$) |
|----------------------------|--------|
| Vogue Arabia GCC Roadblock | 125 |
| Takeover | 20,000 |

| SUPPORTED FORMATS | SPECS |
|--------------------|-----------|
| Leaderboard | 728 x 90 |
| Mobile Leaderboard | 320 x 50 |
| Half-page | 300 x 600 |
| MPU | 300 x 250 |
| Billboard | 970 x 250 |

INTEGRATED PARTNERSHIPS

Vogue Arabia branded content partnerships are bespoke photo or video projects created in collaboration with our editorial team. These projects can be paired with media campaigns to maximize exposure and engagement

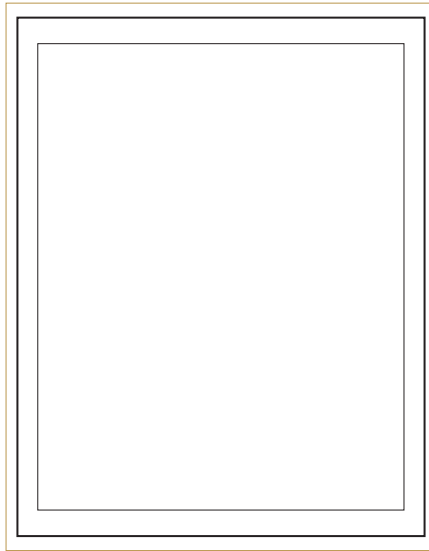
PRINT PAGE SPECS

SINGLE PAGE

TRIM: 220mm WIDTH x 283mm HEIGHT

BLEED: 230mm WIDTH x 293mm HEIGHT

TYPE AREA: 10mm



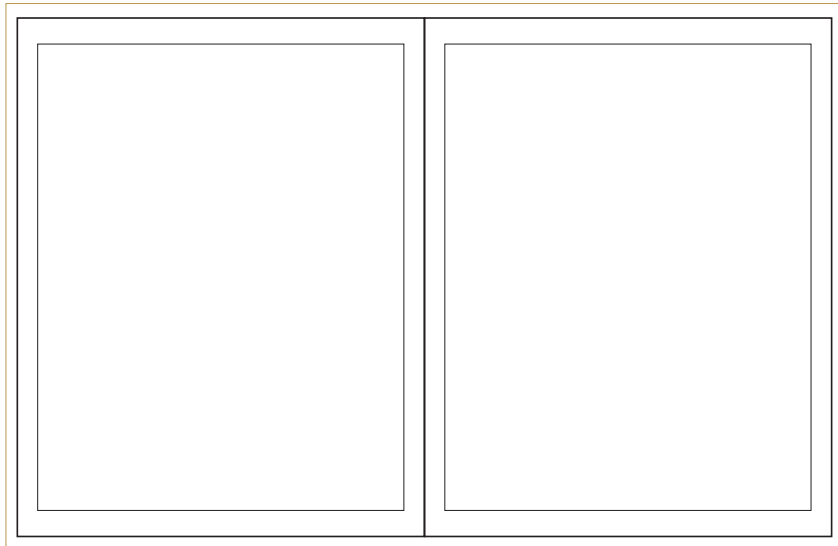
DOUBLE PAGE SPREAD

TRIM: 440mm WIDTH x 283mm HEIGHT

BLEED: 450mm WIDTH x 293mm HEIGHT

TYPE AREA: 10mm

GUTTER SPACE: 10mm



DIGITAL TECH SPECS

STANDARD FORMAT DETAILS

| FORMAT TYPE/ NAME | FORMATS | MAX WEIGHT | TECHNOLOGIES | ADSERVER | CLICKTAG |
|----------------------|---------|---------------|--------------|-------------------------|----------------------------------------------------------------------------------------------------------------------|
| Leaderboard | 728x90 | 40kb | HTML 5 | Double Click, Sizmek | <code>on(release){ getURL (_level0.clickTAG,"_blank");}</code> Please set the click tag to cover the entire stage |
| Mobile Leaderboard | 320x50 | 30kb | HTML 5 | Double Click, Sizmek | <code>on(release){ getURL (_level0.clickTAG,"_blank");}</code> Please set the click tag to cover the entire stage |
| MPU | 300x250 | 40kb | HTML 5 | Double Click, Sizmek | <code>on(release){ getURL (_level0.clickTAG,"_blank");}</code> Please set the click tag to cover the entire stage |
| Half Page | 300x600 | 45kb | HTML 5 | Double Click, Sizmek | <code>on(release){ getURL (_level0.clickTAG,"_blank");}</code> Please set the click tag to cover the entire stage |
| Billboard | 970x250 | 50kb | HTML 5 | Double Click, Sizmek | <code>on(release){ getURL (_level0.clickTAG,"_blank");}</code> Please set the click tag to cover the entire stage |

ANIMATED FORMAT DETAILS

| FORMAT TYPE/ NAME | ANIMATION (TIME + LOOP + END VISUAL) | ANIMATION BACKUP (TYPE + WEIGHT) | ANIMATION STREAMING VS EMBEDDED | ANIMATION LAUNCH |
|----------------------|--------------------------------------------|----------------------------------------|---------------------------------------|---------------------|
| Leaderboard | 30 sec across all loops | JPEG/GIF 20KB | Embedded | Automatic |
| Mobile Leaderboard | 30 sec across all loops | JPEG/GIF 20KB | Embedded | Automatic |
| MPU | 30 sec across all loops | JPEG/GIF 20KB | Embedded | Automatic |
| Half Page | 30 sec across all loops | JPEG/GIF 30KB | Embedded | Automatic |
| Billboard | 15 sec across all loops | JPEG/GIF 30KB | Embedded | Automatic |

VIDEO FORMAT DETAILS

| FORMAT TYPE/ NAME | VIDEO (TIME + LOOP + END VISUAL) | VIDEO MAX HEIGHT | VIDEO STREAMING VS EMBEDDED | VIDEO LAUNCH | AUDIO LAUNCH + STOP2 | CONTROL BUTTONS (STOP + PLAY + PAUSE + SOUND) |
|-------------------------|----------------------------------------|----------------------------------------------|--------------------------------------|------------------------------------------|-------------------------------------------|--------------------------------------------------------|
| Leaderboard | N/A | N/A | N/A | N/A | N/A | N/A |
| Leaderboard | N/A | N/A | N/A | N/A | N/A | N/A |
| MPU | 30 sec | 1 MB (polite load or user-initiated only) | Streaming | Automatic is OK if video polite loads | Sound must be off until user initiated | Play/Pause + Sound buttons required |
| Half Page | 30 sec | 1 MB (polite load or user-initiated only) | Streaming | Automatic is OK if video polite loads | Sound must be off until user initiated | Play/Pause + Sound buttons required |
| Billboard | 30 sec | 1 MB (polite load or user-initiated only) | Streaming | Automatic is OK if video polite loads | Sound must be off until user initiated | Play/Pause + Sound buttons required |

All rates are gross and subject to change. All bookings and transactions are subject to *Vogue Arabia's* terms and conditions

PRODUCTION DEADLINES

| ISSUE | PRINT MATERIAL DEADLINE | ON SALE |
|--------------|----------------------------|--------------|
| FEB 2020 | 18 JAN 2020 | 01 FEB 2020 |
| MAR 2020 | 18 FEB 2020 | 01 MAR 2020 |
| APR 2020 | 18 MAR 2020 | 01 APR 2020 |
| MAY 2020 | 18 APR 2020 | 01 MAY 2020 |
| JUN 2020 | 18 MAY 2020 | 01 JUN 2020 |
| JUL/AUG 2020 | 18 JUN 2020 | 01 JUL 2020 |
| SEPT 2020 | 18 AUG 2020 | 01 SEPT 2020 |
| OCT 2020 | 18 SEPT 2020 | 01 OCT 2020 |
| NOV 2020 | 18 OCT 2020 | 01 NOV 2020 |
| DEC 2020 | 18 NOV 2020 | 01 DEC 2020 |
| JAN 2021 | 18 DEC 2020 | 01 JAN 2021 |

TERMS & CONDITIONS

PRINT

- 1 The payment is due on publication of the respective adverts.
- 2 Any discounts offered are based on a requisite number of bookings per year and only applicable to larger booking volumes.
- 3 Direct release by the client entitles the client to a 15% agency commission discount. Should the client choose to release through an agency, the 15% agency commission will be extended to the agency.
- 4 Ad creatives are to be submitted by the specified material deadline to ensure the qualitative printing of campaigns.
- 5 Clients are liable to ensure the completion of their contract within the specified contract period.
- 6 Pending insertions cannot be carried over beyond the contract period.
- 7 Advertising discounts extended to a particular brand, will be valid only for that specific brand and no other within the same company/agency.
- 8 Should advertising creative materials be found inappropriate for reproduction in *Vogue Arabia*, we reserve all rights to refuse the advert.
- 8 Campaigns once confirmed with a signed booking order are non-transferrable and non-refundable.
- 9 Cancellations of campaigns with a signed booking order can only be accepted a minimum of 7 days before the planned flight date.
- 10 We serve campaigns on an impression fulfillment basis over a pre-set duration. Requests for ROS SOV based campaign serving will not be entertained for campaigns over 10 days in duration.
- 11 Per line item we accept a maximum of one ad tag per format per language. For instance: a roadblock consisting of a billboard and half page in English and Arabic should have 4 tags (one for each format in each language).
- 12 If the client desires to serve ad creative specific to a country or city, that geo-targeted creative must be implemented through the 3rd party ad tag provider (Google, Sizmek, or other approved vendors). When properly implemented, the tag provided to Nervora by the client will serve the appropriate creative based on the viewers location.
- 13 All campaigns are served GCC-wide and across both desktop and mobile. Country-specific geo-targeting can be applied to any campaign for an additional fee of 10%.

DIGITAL

- 1 In order for any campaign to be confirmed, we require our booking order to be signed, stamped and returned to us by email.
- 2 Payments are due 30 days from the day of invoicing. Invoices are sent when a campaign completes its flight dates and impression delivery.
- 3 Ad campaigns need to be submitted a minimum of 3 days before flight date in order to check that ad creatives are suitable for the *Vogue Arabia* environment and that tags are correctly implemented.
- 4 Digital media campaigns are sold as synchronized roadblocks only, with impressions from any roadblock formats counting toward the impression target.
- 5 You accept and understand that a 'roadblock' on *Vogue Arabia* means that a campaign is exclusive on screen and not on the entire infinite scroll length. A different advertising campaign will appear after each 'breaker' on the infinite scroll. A 'page' on *Vogue Arabia* is the area between two consecutive breakers. Care has been taken to ensure that different advertisers do not appear on screen at the same time.
- 6 A minimum of two formats are required for any digital campaign booking. Acceptable ad combinations: Leaderboard + MPU / Leaderboard + Halfpage / Billboard + MPU / Billboard + Halfpage. If we receive single ad formats or combinations not listed above we will be unable to serve the campaign.
- 7 Media agencies need to share regular campaign reports so we are able to ensure that campaign results are comparable and to minimise reporting discrepancies.
- 14 Takeovers are the only way in which we serve 100% SOV of the entire scroll length of the infinite scroll on *Vogue Arabia*.
- 15 *Vogue Arabia* takeovers are served globally and impressions cannot be geo-targeted. These are sold on a daily sponsorship model with an estimated number of impressions per day, and not on a CPM model.
- 16 Banner campaigns served around an associated native content execution are served globally and impressions cannot be geo-targeted. This is the only way in which to guarantee brand exclusivity of the banners surrounding the native content.
- 17 Campaigns will be invoiced based on impressions delivered and no reductions can be made based on other metrics. An industry-standard discrepancy of 10% will be applied in cases of reporting differences.
- 18 All campaign assets must meet our ad specifications, including but not limited to formats required and file weight. Campaigns that do not meet these requirements will be flagged prior to any launch of the campaign and campaign performance, including but not limited to viewability, cannot be guaranteed.
- 19 Campaign metrics, including but not limited to impressions and viewability, will be measured both through our systems and a third-party service (as applicable). An industry-standard discrepancy of 10% will be applied in cases of reporting differences.
- 20 *Vogue Arabia* is unable to offer guarantees on CTR and SOV.
- 21 Each campaign must be issued as a single booking order, framing any specific parameters within the same file. We do not accept separate BOs for the same campaign, regardless of geo-targeting, language or other dimensions.
- 22 Section targeting for the campaign is not offered unless specifically discussed and approved in writing in advance.

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