



PRIVATE SECTOR | GOVERNMENT & SEMI-GOVT. SECTOR | SPECIAL SUPPLEMENTS | PENMAG TECHNICAL DATA | TERMS & CONDITIONS | BANK ACCOUNT DETAILS CONTACT NUMBERS





# INTRODUCTION & READERSHIP PROFILE

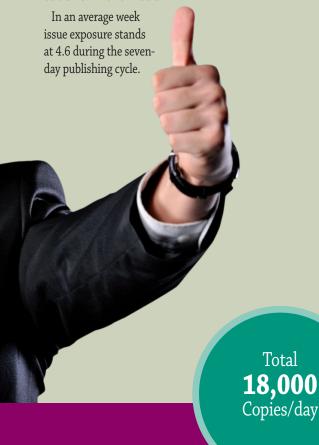
he Peninsula, launched on March 6, 1996 is an English language newspaper published in the Arabian Gulf State of Qatar. From the stable of Dar Al Sharq Integrated media House, the largest publishing organization in the country and the publishers of Al Sharq, the leading Arabic newspaper, The Peninsula currently enjoys a daily sale of 18000 copies and readership in excess of 65000 per day.

Published seven days a week, Saturday through Friday, The Peninsula has a weekday pagination of 24 pages with 16 pages on weekends. The Peninsula' has established itself as a major player in the market in terms of its readership; market penetration and share of the English language advertising spend.

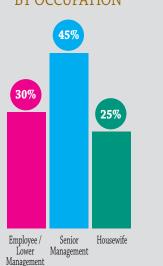
The Peninsula's share of the display advertising is an average 50% and that of 'classified advertising' is an average 45%.

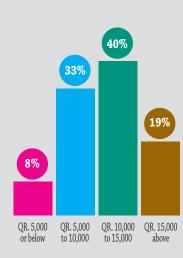
On an average within the last 24 months an average issue of the Peninsula has been read by 89% of the newspapers target expatriate audience.

On an average day 72% of the adult target expatriate audience is exposed to an average edition of 'The Peninsula'.









### THE PENINSULA **IN NUMBERS**





### Website hits per year

2019

17,757,627

2020

65,798,193

2021

63,506,059

**2022** Till Feb 9

25,514,787



### Qatar newspapers ranking | Source: Alexa.com | February 9, 2022

		<b>₹</b>
The Peninsula	17	3,953
Al Sharq	37	7,779
Gulf Times	44	10,841
Qatar Tribune	85	14,648
Al Raya	93	15,826
Al Watan	94	15,365
Lusail	240	50,327

### **Social Media platforms**



429,326 Followers



40,723 Followers

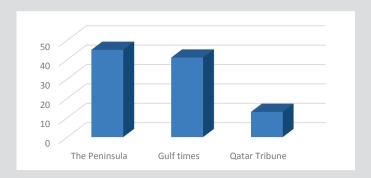


63,953 Followers

## PRINT ADVERTISING COMPARISION BETWEEN THE THREE ENGLISH NEWSPAPERS IN QATAR

### **JANUARY 01 TO DEC 31, 2021**

The Peninsula	Gulf Times	Qatar Tribune
%	%	%
45	42	13



- The above percentages are based on actual comparison of the three newspapers based on print advertisements published in the period January 01, 2021 to November 30, 2021.
- It denotes the market share of the three publications (commercial as well as classifieds)



## 2022 ADVERTISING RATE CARD (PRIVATE SECTOR)

Effective from 1st January 2022

SIZE	B/W	COLOUR	
	IN SIGNATURE		
	FRONT PAGE		
Half Page (22 cms X 8 cols)	42,000	63,000	
Quarter Page (22 cms X 4 cols)	21,000	31,500	
1/8 Page (17 cms X 11.5 cms)	11,000	16,500	
Strip Ad (6 cms X 8 cols)	11,000	16,500	
Ear Panel (4 cms x 5.5 cms)		700	
	BACK PAGE		
Full Page	52,000	78,000	
Half Page	26,000	39,000	
Quarter Page	13,000	19,500	
1/8 Page	6,600	9,900	
	PAGE 2 & 3		
Full Page	36,000	54,000	
Half Page	18,000	27,000	
Quarter Page	9,000	13,500	
1/8 Page	4,500	6,750	
	NSIDE PAGE	,	
Full Page	26,000	39,000	
Half Page	13,000	19,500	
Quarter Page	6,500	9,750	
1/8 Page	3,300	4,950	
	PECIAL SIZE	,	
DP Center Spread		78,000	
Jacket		297,000	
	& SPORTS SIGNTURE	201,000	
Half Page	14,000	21,000	
Quarter Page	7,000	10,500	
1/8 Page	3,500	5,250	
1/8 Page 5,250 5,250 COLUMN / CM.			
Front Page	280	420	
Back Page	138	207	
Page 2 or 3	116	174	
Inside Page	86	129	
Business & Sports front page	89	133	
1 1 0	VENTS SPONSORSHIP	100	
Logo Only (3 cms x 5 cms)	500 per insertion	2	
Logo & Address (5 cms x 5 cms)	700 per insertion		
Logo & Address (5 cilis x 5 cilis)	700 per msertion	1	

All Rates are in QR. (Qatari Riyal)

### Booking deadline:

Two working days prior for B/W advertisements and three working days prior for colour advertisements.

### Cancellation deadline:

One day prior for B/W advertisements and two days prior for colour advertisements.

### Artwork deadline:

One day prior to publishing date.



## 2022 ADVERTISING RATE CARD (GOVT. & SEMI-GOVT. SECTOR)

Effective from 1st January 2022

SIZE	B/W	FULL COLOR	
1	FRONT PAGE	<u>'</u>	
Half Page (22 Cms X 8 Column)	46,200	69,300	
Quarter Page (22 Cms X 4 Column)	23,100	34,650	
Cms / Columns	292	438	
	BACK PAGE		
Full page	57,200	85,800	
Half page	28,600	42,900	
Quarter page	14,300	21,450	
1/8 page	7,150	10,725	
Cms / Columns	149	223	
	PAGE 2 OR 3		
Full page	37,200	55,800	
Half page	18,600	27,900	
Quarter page	9,300	13,950	
1/8 page	4,650	6,975	
Cms / Columns	116	174	
1	INSIDE PAGE		
Full page	28,800	43,200	
Half page	14,400	21,600	
Quarter page	7,200	10,800	
20 X 3	5,300	7,950	
1/8 page	3,600	5,400	
15 X 3	3,350	5,025	
Cms / Columns	92	138	
BUSIN	NESS FRONT PAGE		
Half page	14,600	21,900	
Quarter page	7,300	10,950	
Cms / Columns	97	145	
SPOT COLOUR	15% Extra		
FULL COLOUR	50% Extra		
FIXED PAGEPOSITION	10% Extra		
SPECIAL SHAPES & SIZES	10% Extra		
4 PAGE JACKET (AROUND MAIN UNIT)	323400		
DOUBLE PAGE CENTER SPREAD (DPCS)	86400		

All rates are in Qatari Riyal (QAR) per insertion

### **Booking deadline:**

Two working days prior for B/W advertisements and three working days prior for colour advertisements.

### Cancellation deadline:

One day prior for B/W advertisements and two days prior for colour advertisements.

### Artwork deadline:

One day prior to publishing date.



### PRICE LIST FOR WEBSITE AND SOCIAL MEDIA BANNERS ON WEBSITE (Jpeg/GIF under 1MB)

Position	Size W xH	Price by CPM (per thousand impressions)	Visibility
Leaderboard (Top)	728x90(Desktop)	\$18	Desktop and Mobile
	&		_
	320x100(Mobile)		
MPU (mid page	300x250	\$21	Desktop and Mobile
unit)			
Skyscraper	160x600	\$30	desktop

### **WEBSITE ADVERTORIAL**

Paid post consisting of 450 words and two pictures with a hyperlink

QR. 2000



The Pen-Mag launched in the year 2000 was Qatar's first English daily tabloid classified supplement to be introduced in the local market. Now in broadsheet size and included in The Peninsula newspaper everyday from Sunday to Thursday, Pen-Mag is a complete guide of 4 pages catering to the real estate, automobile, telecommunications, food, beauty, medical, education and various other needs of the discerning reader.

Pen-Mag enjoys wide circulation of over 18,000 copies daily and is read/seen by more than 100,000 people including expatriates and a large section of local Qatari businessmen.

Pen-Mag offers its readers the opportunity to catch great offers from multi sectors through display advertisements plus it includes a comprehensive listing in an attractive pictorial format in the very popular SERVICES section.

DISPLAY ADS				
SIZE	PRICE			
FRO	FRONT PAGE			
Strip	5,000			
Box-1 (Top)	500			
Box-2 (Middle)	1,000			
Quarter Page	2,500			
Ear Panel	200			
INSIDE PAGE				
Quarter page	1,500			
Box-1	350			
Box-2	750			
One Box B/W (Classif)	100			
Two Box (Classif)	200			
Leaving / Notice (Classif)	250			
Name Change (Classif)	200			
SERVICES				
Lineage	1,500 (6 Months)			
1 Box	3,000 (6 Months)			
2 Box	6,000 (6 Months)			

Total **18,000**Copies with
The Peninsula

#### Booking deadline:

Four days prior to publishing date.

#### Cancellation deadline:

Three days prior to publishing date.

#### Artwork deadline:

Two days prior to publishing date.



## 2022 SPECIAL SUPPLEMENTS RATE CARD

BROADSHEET		
SIZE	POSITION	PRICE
Full page	Back Cover	30,000
Full page	Inside Front Cover	26,000
Full page	Inside Back Cover	22,000
Full page	Inside Page	20,000
Half page	Inside page	10,000
Quarter page	Inside page	5,000
	TABLOID	
Full page	Back Cover	20,000
Full page	Inside Front cover	17,500
Full page	Inside Back cover	15,000
Full page	Inside page	13,000
Half page	Inside page	7,000
Half page (Vert)	Inside page	7,000
Quarter page	Inside page	4,000
	A4 MAGAZINE	
Strip	Front page	10,000
Full page	Back page	10,000
Full page	Inside Front cover	8,000
Full page	Inside Back cover	6,000
Full page	Inside page	5,000
Strip	Inside page	1,500
MAGAZINE 21.5 Cms (H) x 22.5 Cms (W)		
Full page	Back cover	7,000
Strip	Front cover	6,000
Full page	Inside Front cover	6,000
Full page	Inside Back cover	5,000
Logo	Front cover	4,000
Full page	Inside pages	4,000
Strip	Inside pages	1,500

All Rates are in QR. (Qatari Riyal)

### Magazine Sponsorship Benefits

- Front Cover Logo
- Two Full pages, Cover page Advertisements.
- Editorial pages highlighting the company profile, its achievement etc.

### Booking deadline:

Ten days prior to publishing date (as announced)

### Cancellation deadline:

Seven days prior to publishing date (as announced)

### Artwork deadline:

Five days prior to publishing date (as announced)

### TECHNICAL DATA

### **Peninsula**

SIZE	H x W in Cms	
Full Page	49.5 x 28.0	
Half Page	24.5 x 28.0	
Half Page (Vertical)	49.5 x 13.65	
Quarter Page	24.5 x 13.65	
Quarter Page (Horizontal)	13.0 x 28.0	
20 x 3 Col.	20.0 x 11.5	
1/8 Page	17.0 x 11.5	
1/8 Page (Horizontal)	12.0 x 13.65	
DP Center Spread	49.5 x 59.0	
FRONT PAG	E	
Half Page	22.0 x 28.0	
Quarter Page	22.0 x 13.65	
1/8 Page	17.0 x 11.5	
1/8 Page - Horizontal	12.0 x 13.65	
Column	Sizes	
1 Column	3.00	
2 Column	6.50	
3 Column	10.00	
4 Column	13.65	
5 Column	17.00	
6 Column	20.50	
7 Column	24.00	
8 Column	28.00	
EAR PANELS		
Front Main Page	4.0 x 5.5	
Business Front Page	$3.6 \times 5.3$	
Sports Back Page	$3.6 \times 5.3$	

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SIZE	H x W in Cms	
FRONT PAGE		
Strip	3 x 28	
Box-1	9 x 9	
Box-2	10 x 13.75	
Quarter Page	20 x 13.75	
INSIDE PAGE		
Quarter Page	20 x 13.75	
Box-1	9 x 9	
Box-2	10 x 13.75	
One Box (Classif)	$3.5 \times 7.5$	
Two Boxes (Classif)	$6.0 \times 7.5$	

SPECIAL SUPPLEMENTS		
BROADSHEET (49.5 X 28.0)		
SIZE	H x W in Cms	
Full Page	49.5 x 28.0	
Half Page	24.5 x 28.0	
Half Page (Vertical)	49.5 x 13.65	
Quarter Page	24.5 x 13.65	
Quarter Page (Horizontal)	13.0 x 28.0	
1/8 Page	17.0 x 11.5	
1/8 Page (Horizontal)	12.0 x 13.65	

TABLOIDS (31.0 X 27.3)		
Trim Area:	27.5 x 24.0	
Full Page (Bleed):	31.0 x 27.3	
Full Page (Trim)	27.5 x 24.0	
Half Page	13.5 x 24.0	
Half Page (Vertical)	27.5 x 11.8	
Quarter Page	13.5 x 11.8	

A4 MAGAZINE (29.7 X 21.0)		
Full page (Bleed)	30.3 x 21.6	
Strip	4 x 21	

MAGAZINES (21.5 X 22.5)	
Full Page (Bleed):	22.0 x 23.0
Strip:	4.0 x 20.0

# ARTWORK / MATERIAL REQUIREMENTS

Press ready PDF or in Adobe Illustrator/ TIFF/JPEG with High resolution (at least 300ppi)

All Artworks to be provided to final sizes.

Black & White advertisements to be provided as greyscale or CMYK for colour advertisements.

## ADVERTISING TERMS & CONDITIONS

- The Advertisement prices, mechanical data and payment details mentioned in this rate card will be strictly followed by the advertiser until and unless an agreement is reached with The Peninsula.
- The advertiser acknowledges that he has the full legal right to publish the advertisement/s submitted for publication and that by publishing the advertisement/s, The Peninsula will not violate the rights of any person or any official statues or rules or regulations or any applicable Authority, the advertiser agrees to indemnify The Peninsula and hold it harmless from and defend it against any losses, expenses, suits or claims which The Peninsula may incur and which arise out of the publication by it of any of such advertisement/s, including, without limitation of the foregoing, any claims of libel, violation of rights of privacy, plagiarism, unfair competition or trade practices or copyright and/or trademark infringements.
- The Advertisement/s will be published on the dates specified by the Advertiser subject to the publishing availabilities and circumstances. The Publisher reserves the right to cancel or change positions of the ad, in order to accommodate important news. The decision of the Chief Editor is final.
- The Publisher reserves the right to reject any advertisements that are deemed unsuitable for publication. The decision of the Chief Editor is final.
- Space orders must contain clear instructions like Insertion date(s), Size, Color, Page position, Unit, Rates and payment details.
- The advertiser pledges to settle the value of the advertisement/s agreed upon in this agreement.
- Time limit for Credit Invoices is 90 days from date of invoice
- Only e-tearsheats or certified printouts containing an exact image of the page will be available, for dates extending after 2 months of its publication or if original voucher copies are out of stock.
- Dar Al Sharq will not be responsible for any delays or loss of email transmission, broken links, damaged CDs, or inaccurate sizes.
- Cancellations /Amendments to insertion dates or artworks for next day's
  publication must be done before 3pm on a working day and before 10am on
  Thursdays. Thursdays are half days and Friday is a holiday.
- In case of error from the part of The Peninsula its responsibility will be limited within the value of the advertisement/s, and The Advertiser may not make any objection to the advertisements after 7 days from the publishing date.

### For Advertorials

- Editorial style advertisements must be distinguishable as advertising and the words "Advertorial" must be placed at the top right or left hand corner of the ad.
- Name of the client must be shared with the newspaper, well before its publication
- The final layout is subject to approval by the Chief Editor.
- The deadline for submitting the material is 2 working days prior to date of publication. It is the Advertiser's responsibility to ensure that materials are prepared and submitted on time for its review

### For Pen Mag

- · All the general terms & conditions of Advertising apply here.
- Full name and address of advertiser must be supplied, even if it is not included in the advertisement.
- The publisher reserves the right to omit or amend either by addition or deletion any advertisement for any reason as per the Qatari Laws
- Letter from the sponsor or Company is required for 'Notice ads' or 'Absconding
- Document from the Immigration & Passport office is required for ads related to 'Change of Name'
- Copy of Police complaint is required for loss of valuable items or documents.

ACCOUNT DETAILS		
Account Name:	Dar Al Sharq Printing, Publishing & Distribution	
Bank Name:	Qatar Islamic Bank	
Bank Address:	P. O. Box: 559, Grand Hamad Street, Doha–Qatar Bank Tel.: +974-44249222	
Account Number:	0101702830018	
IBAN:	QA77QISB000000000101702830018	
Swift Code:	QISBQAQA	

#### CONTACT

### **MAIN NEWSPAPER**

#### **Advertising Manager**

Tel: 44557780 | 800 | 840 Fax: 44557898 | 862 Email: adv@pen.com.qa

#### For Local inquiries

Tel: 44557837 | 44557852 Fax: 44557870, Email: adv@pen.com.ga

### For International inquiries

Tel: + 974 - 44557844 Fax: + 974 - 44557864

Email: adv@al-sharq.com | alsharqadv@al-sharq.com

#### **PEN MAG**

Tel: 44557857, (Classifieds) Fax: 44557870 Email: adv@pen.com.qa

### **WORKING HOURS**

Saturday – Thursday: 8.00 am – 5.00 pm (with 1 hour lunch break)

Fridays & Saturdays are weekly holidays

### **MAILING ADDRESS & LOCATION**

Advertising Department, The Peninsula Newspaper D-Ring Road, (Between Airport Signal and Mall Signal), P. O. Box: 3488, Doha - Qatar

