العربية للطيران airarabia.com

Air Arabia

Media Kit 2016



About Air Arabia

Air Arabia is the first and largest Low Cost Carrier (LCC) in the Middle East and North Africa. Flies from 5 hubs in UAE, Morocco, Egypt and Jordan, to over 120 destinations spread across the Middle East-Levant, Indian subcontinent, North Africa, Asia and Europe. Offering comfort, reliability and value for money air travel.

Air Arabia carries some half a million passenger each month and its no inflight entertainment policy makes advertising onboard its flights a very captive opportunity to get the message across to a niche and targeted audience.







Air Arabia :: Statistics

One of the largest networks; globally covering over 120 destinations, with an average yearly occupancy rate of 83%.

Daily regional flights:

- 20 flights/day from & into KSA
- 3 flights/day from & into Oman
- 4 flights/day from & into Kuwait
- 2 flights/day from & into Bahrain
- 3 flights/day from & into Qatar
- 12 flights/day from & into India

Weekly European flights:

- 11 flights/week to Spain
- 4 flights/week to Switzerland
- 24 flights/ week to Italy
- 22 flights/ week to France
- 8 flights/week to Netherlands
- 2 flights/week to UK
- 3 flights/week to Germany

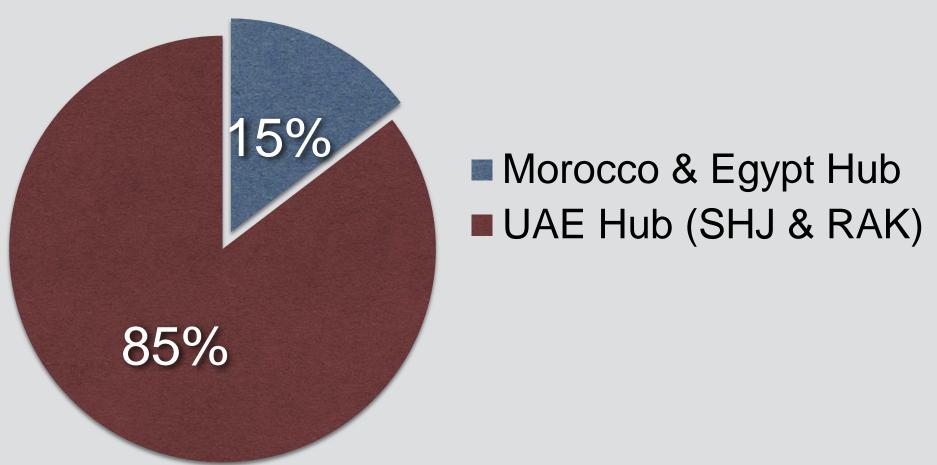
Top 10 destinations (from highest in demand):

	Top Destinations
1	Trivandrum
2	Kochi
3	Mumbai
4	Kuwait
5	Beirut
6	Amman
7	Dammam
8	Chennai
9	Delhi
10	Alexandria

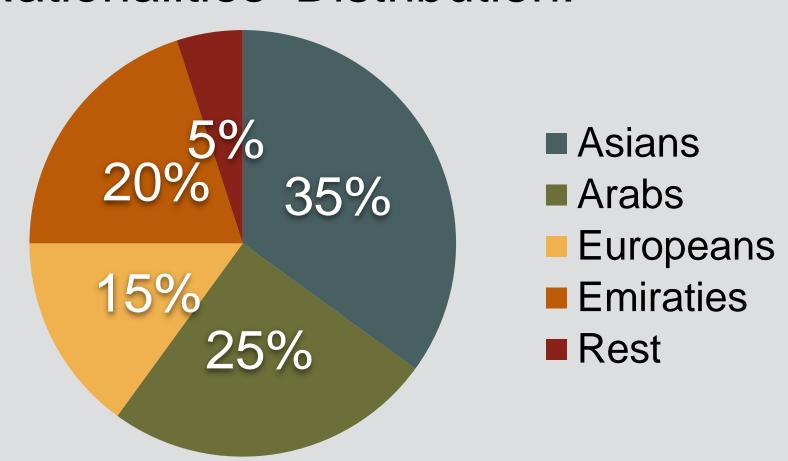


Air Arabia :: Statistics

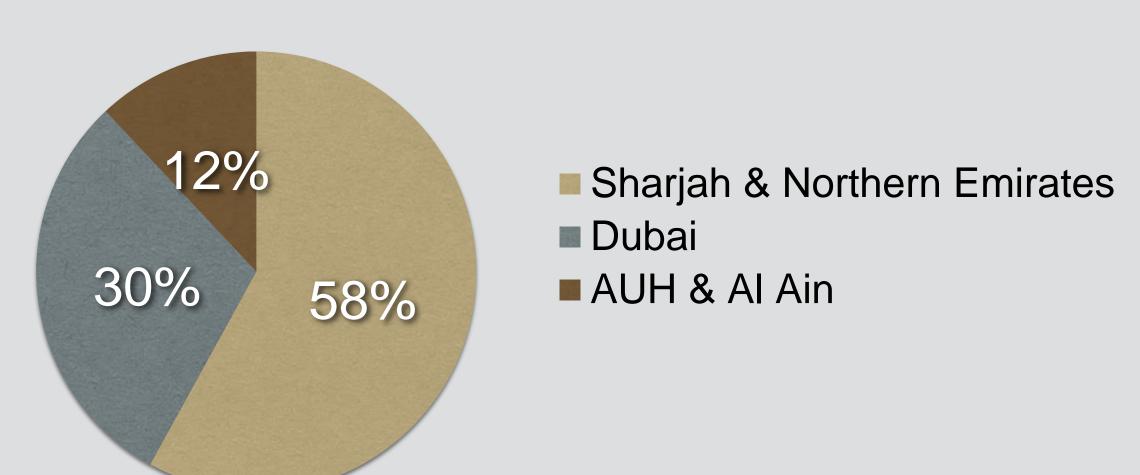
Total travelers 2016 = 11.9 million



Nationalities' Distribution:



45% of the travelers live in UAE:





About in-flight Advertising

In-flight advertising is one of the best ways to advertise to a captive audience who flies commercial flights frequently.

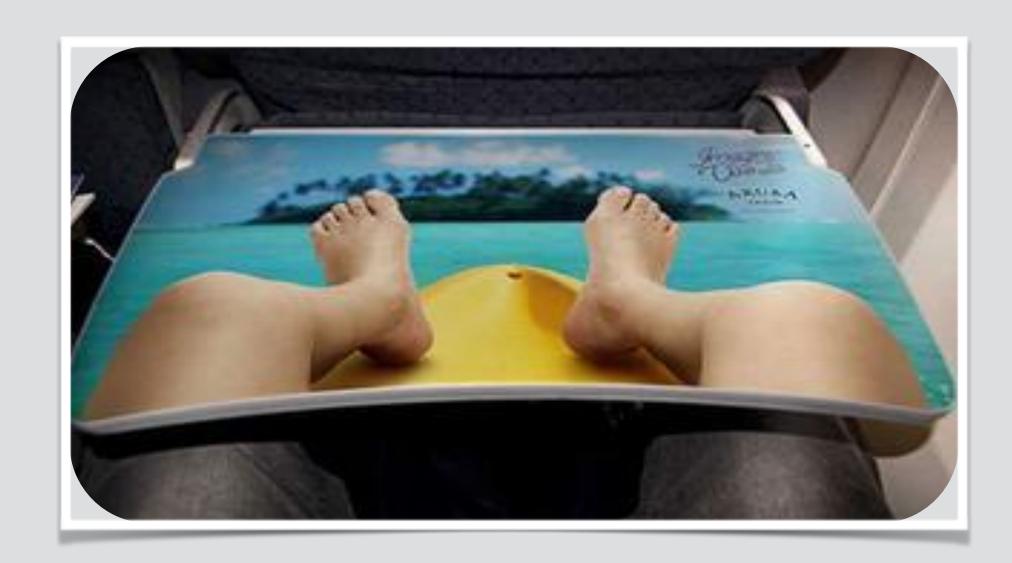
Along with the automatic high reach of in-flight ads, comes a high frequency of frequent flyers, not to mention ad exposure of an average of 2.5 hours.





Impactful

The best onboard ads provide relevant information or fun diversions for passengers.



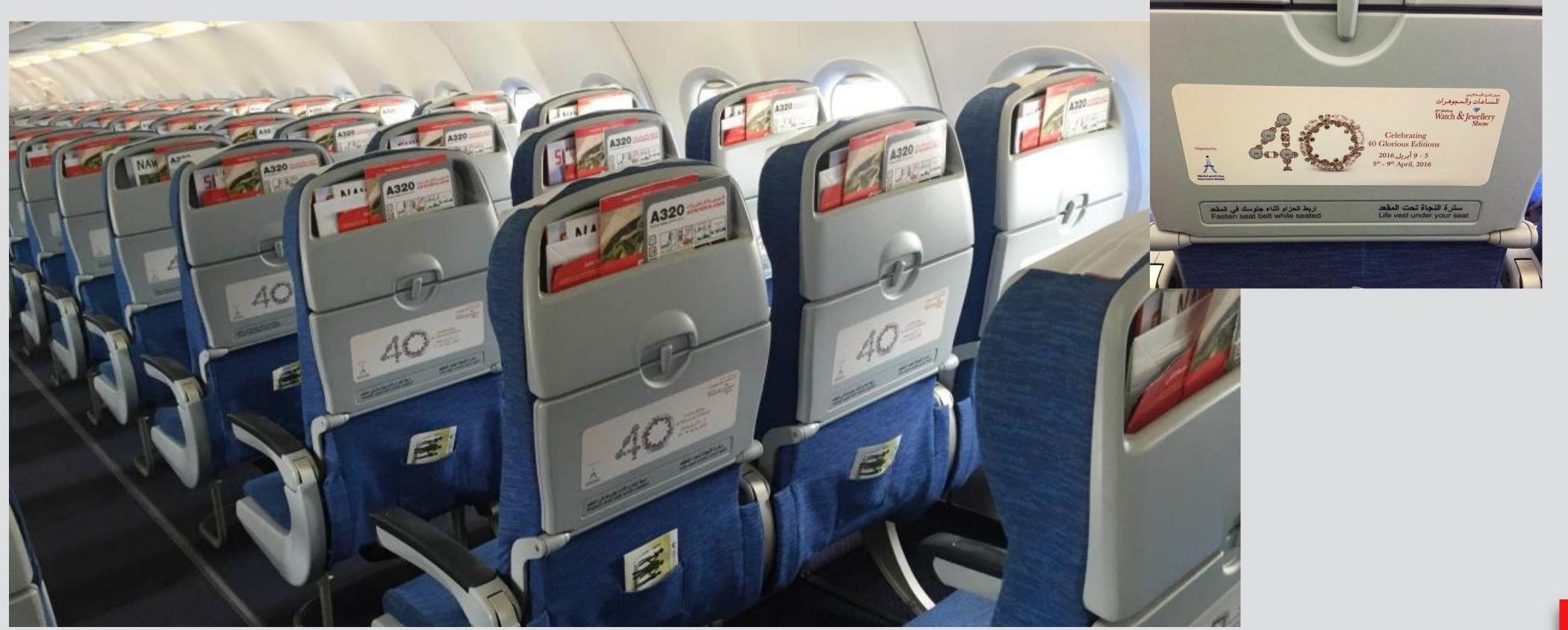






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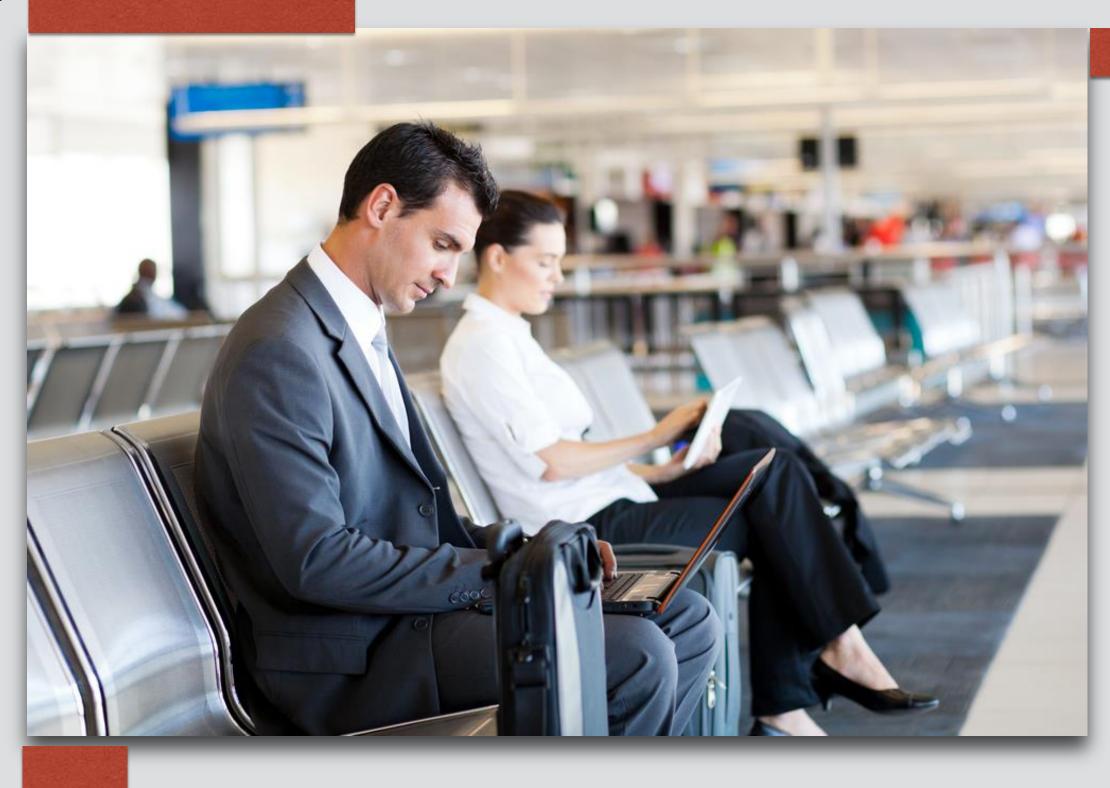




Our Travelers ... Listen to the experts... "we know the business"

Reach thousands of people flying everyday around the GCC, Levant, Egypt, Pakistan,

India and more



Travellers Profile vary from low to mid/high income, SME business owners, large families and others demanding convenience at unnecessarily expensive fares ...

we call them "Smart Travelers".



Inflight acvertising Options



1 Headrest Covers

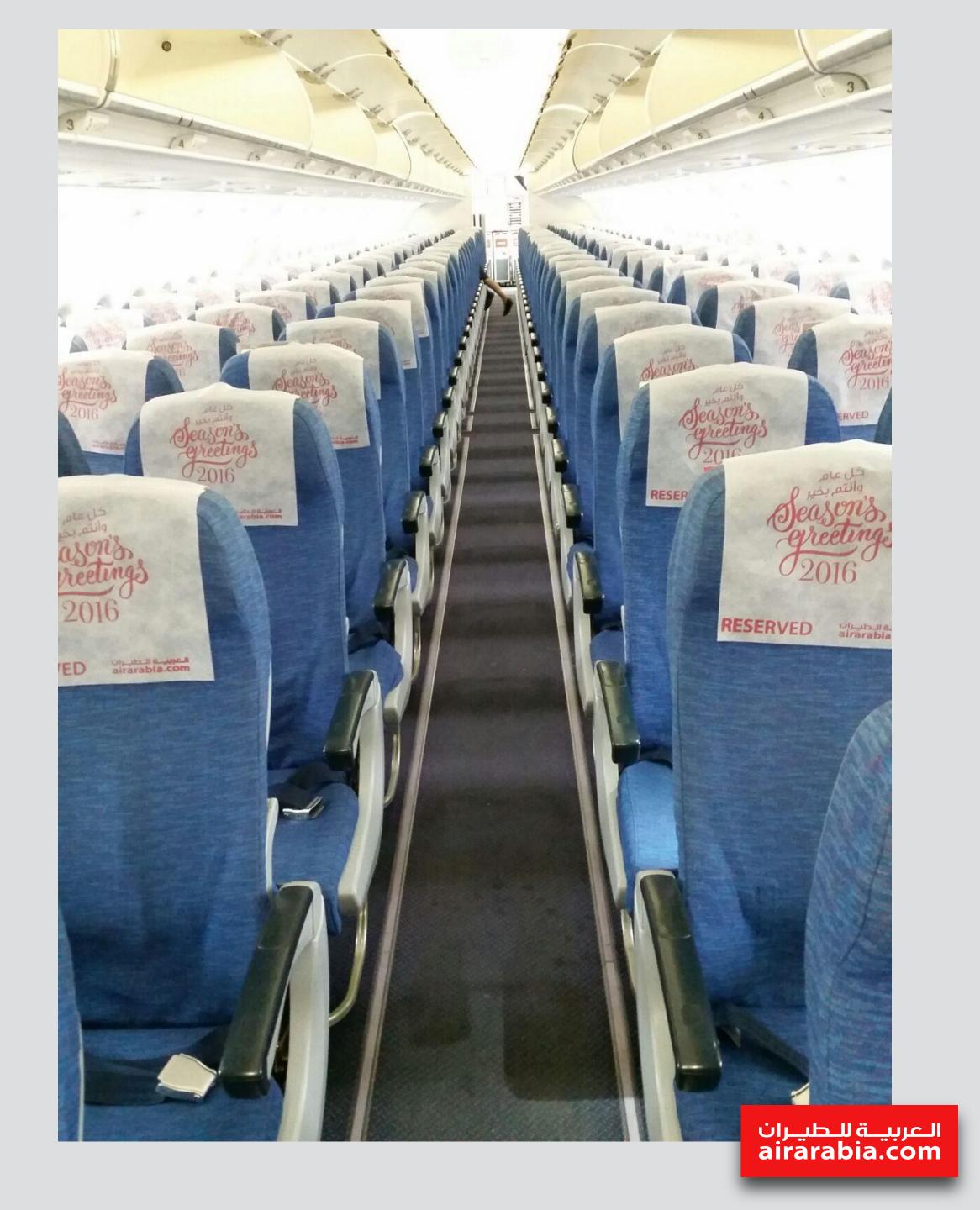
Reach 20,000 Contact per Month/ aircraft

Target Audience Entire Route Network

Minimum Booking 1 Aircraft for one Month

Lead Time 4 Weeks

Price AED 37,000 / Month per Aircraft



2 Inflight Entertainment Ad

Reach	20,000 Contact per Month/ aircraft
Target Audience	Entire Route Network
Visual Format	30" Video Ad shown every one hr.
Lead Time	4 Weeks
Price	AED 23,000 / Month per Aircraft



Hand Baggage Tag (from Sharjah Airport)

Reach	80,000 Contact per Month
Target Audience	Passengers departing from Sharjah Airport
Minimum Booking	2 Months
Lead Time	4 Weeks
Price	AED 35.000 / Month





Check-in Boarding Pass (from Sharjah Airport)

Reach	150,000 Contact per Month
Target Audience	Passengers departing from Sharjah Airport
Minimum Booking	2 Months
Lead Time	4 Weeks
Price	AED 65,000 / Month





Tray Tables

Reach	25,000 Contact per Month
Target Audience	Entire Route Network
Minimum Booking	1 Aircraft for 1 Month
Lead Time	4 Weeks
Price	AED 45,000 / Month







Ticket Confirmation Banner

Reach	400,000 Contact per Month
Target Audience	Entire Route Network
Minimum Booking	1 Month
Visual Format	JPEG banner (700 x 100 pixels)
Lead Time	4 Weeks
Price	AED 120,000 / Month



Tel: +971 6 558 0000, Fax: +971 6 558 0008

RESERVATION CONFIRMED



RESERVATION NUMBER (PNR)

38238082 - BOOKING REFERENCES

AIRLINE CODE LEGEND

G9 - 38238082

DATE OF BOOKING
 DATE OF ISSUE

20 Jan 2015

20 Jan 2015

G9 - Air Arabia

PASSENGER DETAILS

Passenger Name(s)	Fare	Charges	Paid Amount	Balance	
MR RAJESH KUMAR NARULA	0.00 AED	277.00 AED	277.00 AED	0.00 AED	
TOTAL IN AED	0.00	277.00	277.00	0.00	

TRAVELER CONTACT DETAILS

Rajesh Kumar, Narula

Note: Above contact no, will be used for flight change notification.

AGENT DETAILS

Air Arabia HR (ABY) 065088888 stafftravel@airarabia.com

TRAVEL SEGMENTS

FLIGHT	ORIGIN / DESTINATION	DEPARTURE / AR	RIVAL	CHECK-IN F	ROM	CLASS	STATUS
	Nairobi-81	Tue, 20 Jan 2015	13:55	Tue, 20 Jan 2015 10:55	10.66	Promo Fare Y	O.V
G9735 (NON-STOP)	Sharjah	Tue, 20 Jan 2015	19:55		10.33		OK.
	Duration: 05:00	Aircraft: Airbus A320		Transit -		Remarks:	•
	Sharjah	Thu, 22 Jan 2015	09:15	Thu, 22 Jan 2015	06.46	Promo Fare	ок
G9734 (NON-STOP)	Nairobi-81	Thu, 22 Jan 2015	13:15	1194, 22 381 2015	uairs	Y	-
	Duration: (5:00	Aircraft: Airbus A320		Transit -		Remarks:	•

LOCAL CALL CENTER DETAILS

NAIROBI NBO
Sharjah SHJ 24 X 7 0097165580000

E TICKET DETAILS

Passenger Name(s)	Segment	Hight	E TICKET NUMBER
MR RAJESH KUMAR NARULA	NBO/SHI	G9735	5142362381363/1
PIR RAZEST KOMAR NARODA	SHIMBO	G9734	5142362381363/2

ANCILLARY DETAILS

Passenger Name(s)	Segment	Baggage (s)
MR RAJESH KUMAR NARULA	SHIMBO	20 Kg

* All times in local



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Flyers Distribution by Cabin Crew

Reach	100-160 Contact per Flight
Target Audience	Entire route network, can be targeted by region
Minimum Booking	1 Month - 1 Region
Lead Time	4 Weeks
Price	AED 400 - AED 500 / Flight depending on the region





Aircraft Exterior Branding

Reach Exterior Branding

Minimum Booking 3 Months

Lead Time 4 Weeks

Price AED 450,000 per Aircraft



Reach	Exterior Sticker
Minimum Booking	1 Month
Lead Time	4 Weeks
Price	AED 56,000 per Aircraft

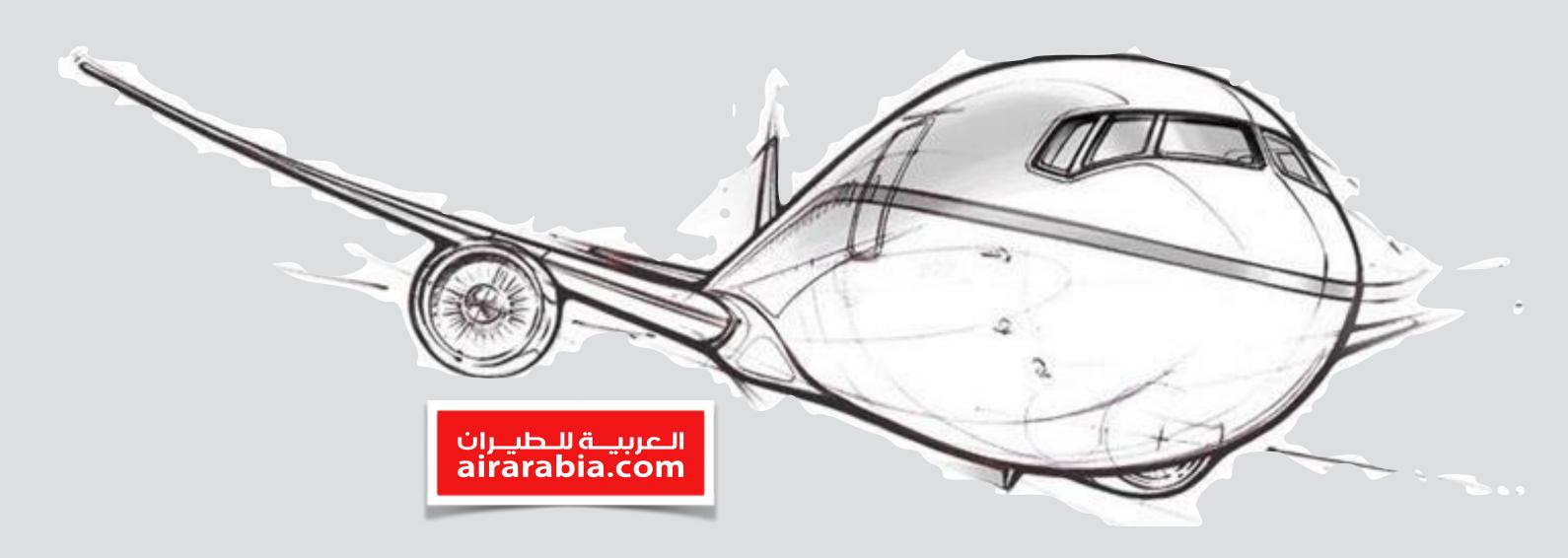




Rate Card by Slabs / Unit

Format	1 – 4 Planes	5 – 10 Planes	11 – 20 Planes	20 + Planes
Head Rest	AED 37,000	AED 33,300	AED 29,970	AED 26,980
Onscreen	AED 23,000	AED 20,700	AED 18,630	AED 16,770
Tray Tables	AED 45,000	AED 40,500	AED 36,450	AED 32,900
Format	1-2 Months	3-6 Months	7-9 Months	10 Months +
Format Hand Baggage	1-2 Months AED 35,000	3-6 Months AED 31,500	7-9 Months AED 28,350	10 Months + AED 25,520





Bon Voyage



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