

WELCOME TO

PORTFOLIO.

Exclusively Elite Skywards members







DO YOU WANT TO ENGAGE WITH THE TOP 1% OF THE GCC'S ELITE TRAVELLER COMMUNITY?

Platinum privileges are exclusively reserved for Emirates Airline's most elite class of frequent flyer*

Comprising first and business class frequent flyers, this select community of luxury consumers are some of the wealthiest and most discerning consumers in the GCC

Portfolio is the exclusive content platform for this VIP community



FREQUENT FLYERS PROFILE

Emirates Platinum frequent flyers are three times more likely to hold positions of CEO, president or board member



Frequent flyers are discerning purchasers of the following categories:

- Jewellery
- Watches
- Designer suits and dresses
- Golf membership
- High-end computers

- Executive and sports cars
- Private investments
- Private banking services
- Private healthcare
- High-end properties

- Luxury holidays
- Quality food and drink
- Luggage and handbags



LUXURY CONSUMERS



Emirates frequent flyers are more than twice as likely to spend \$US4,600+ on a watch if they plan to buy one in the next 12 months

to buy a car that is \$US46,000+ in value

80% of Emirates passengers are three times more likely to make major private investments

AUDIENCE PROFILE



Portfolio reaches

10,000 selective, cultured,

selective, cultured, demanding, natural luxury consumers who are almost impossible to reach by any other means



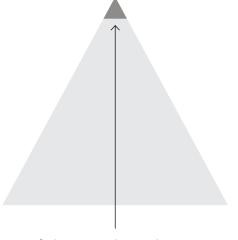
HNW and UHNW individuals who spend more than \$US100,000 per year on air fares







Individuals who travel at least two to three times per month to international destinations for business or leisure with access to the cultural and financial capitals of the world

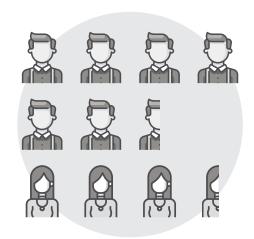


Portfolio reaches the

Top 1% of the entire Skywards



Predominantly over 35 years of age, but with a rising influx of the 'New Luxury Elite' - younger consumers and family members



Platinum membership comprises 65% men and 35% women



Platinum Emirates Skywards members are more likely to be CEO's, presidents, directors and board members, allowing you to target and influence key decision makers



Premium passengers are early adopters, embracing new technology and hardware sooner than their peers to help simplify and make their lives more productive

community

BESPOKE PUBLICATION



The Business of Life and Living: content targeting the intelligent, cultured global citizen who is curious, wellread, business-savvy and technologically engaged

Editorial includes

business and investment, art and culture, collectibles, motoring, travel, technology, property, design, fine living and luxury goods

Portfolio is handdelivered directly to all Platinum and IO Skywards members





sleeve









Special operations

Brunello Cucinelli
The Prince of Solomeo

How a farmer's son from Umbria went on to become a billionaire by designing garments often referred to as Gap wear for the One Percent

By Guy Trebay

The world's most prestigious automotive brand collaborates with the House of Fabergé to create one of the most priceless collectables of all time

in partnership with high-end clients can be arranged

Bespoke inserts

and customized packaging on request

Portfolio reaches

the top 1% of the entire Skywards community

RATES AND SPECIFICATIONS



TECHNICAL SPECIFICATIONS

PDF (PORTABLE DOCUMENT FORMAT) (mm) H x W

Trim: 265 x 410 Bleed: 271 x 416

DPS ads need to be given as 2 single pages after 7mm tiling is done on both sides of the spine



265 x 205

271 x 211



Half Page Horizontal Trim: 115 x 178

Type: 105 x 168 • The artwork should be a press ready PDF file (version 1.3) generated through Illustrator/Quark Xpress or In-Design, saved on maximum resolution (300dpi) in actual size with bleed and crop marks.

DIGITAL MEDIA FORMAT

- All files must be CMYK format and all black text as over print.
- A colour printout of the saved artwork should be sent for reference along with the CD. However, please note that colour prints/digital proofs supplied will be used only as a guideline and the advertisements will be reproduced as per the data/specifics supplied on the CD.
- For bleed size add 3mm extra on all four sides after the trim marks
- Please ensure that all text or logos are at least 10mm away from the trim on all sides
- Please ensure that all text or logos are at least 10mm away from the trim on all sides
- If text runs across a DPS please ensure that the text is 10mm away from the gutter on either side

FULL PAGE 11,000 USD



ADVERTISING RATES

REGULAR POSITIONS	US\$
Full Page (ROP)	11,000
ROP DPS	21,000
Half Page Horizontal	8,000
Half Page Solus	9,000

PREMIUM POSITIONS	US\$
Outside Back Cover	24,000
Inside Back Cover	19,000
Inside Front Cover Spread (2pages)	40,000
Flannel Page	13,000
Full Page (Opp. Contents)	13,000
Full Page 1st Right Hand Page After Contents	12,000
Full Page 2nd Right Hand Page After Contents	12,000
Full Page 3rd Right Hand Page After Contents	12,000
Full Page 4th Right Hand Page After Contents	12,000
Full Page 5th Right Hand Page After Contents	11,000

US\$
30,000
29,000
27,000
26,000
25,000
23,000
22,000
21,000
20,000

SPECIAL REQUEST	US\$
Bound Insert	33,000

DEADLINES

- Booking 10th of month prior to publication
- Material 12th of month prior to publication

CANCELLATION

• Prime Position minimum 3 months prior to publication (90 days)

• Standard Advertising minimum 1 month prior to publication (30 days)

SERIES DISCOUNT

- 3-5 insertions 5%
- 6-9 insertions 10%
- 10-12 insertions 15%

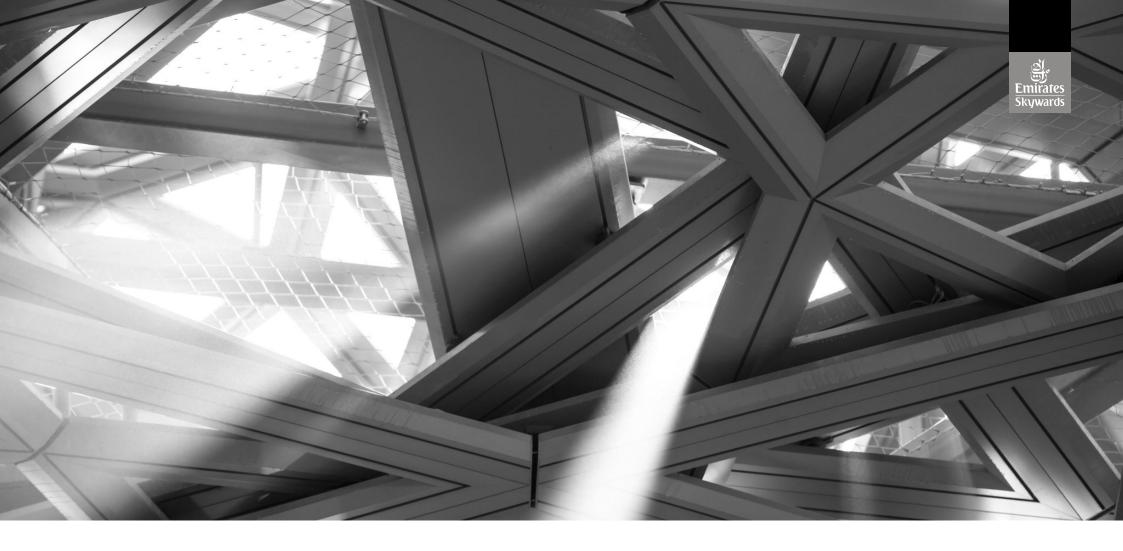
GENERAL INFORMATION

- 12 issues per year
- Standard agency commission rates apply on standard advertising

INTERNATIONAL MEDIA REPRESENTATIVES

AUSTRALIA/NEW ZEALAND Okeeffe Media; Tel +61 412 080 600, licia@okm.com.au CHINA Publicitas Advertising; Tel +86 10 5879 5885 HONG KONG/THAILAND Sonney Media Networks; Tel +852 2151 2351, hemant@sonneymedia.com INDIA Media Star; Tel +91 22 4220 2103, ravi@mediastar.co.in SWITZERLAND, FRANCE/ITALY & SPAIN IMM International; Tel +331 40 1300 30, n.devos@imm-international.com JAPAN Tandem Inc.; Tel +81 3 3541 4166, all@tandem-inc.com NETHERLANDS giO media; Tel +31 (0)6 22238420, giovanni@giO-media.nl TURKEY Media Ltd.; Tel +90 212 275 51 52, mediamarketingtr@medialtd.com.tr UK Spafax Inflight Media; Tel +44 207 906 2001, nhopkins@spafax.com USA WorldMedia; Tel +001 212 244 5610, conoverbrown@worldmediaonline.com

ALL INVOICE AMOUNTS ARE EXCLUSIVE OF VAT AND SHALL BE PAID IN FULL, FREE OF ANY DEDUCTIONS, WITHHOLDING TAXES, AND ANY OTHER CHARGES INCLUDING BUT NOT LIMITED TO BANK CHARGES.



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